AUTODESK, INC. ANNOUNCES FISCAL 2024 SECOND QUARTER RESULTS

- Second quarter revenue grew 9 percent, and 12 percent at constant exchange rates, to \$1.3 billion.

- Current remaining performance obligations were \$3.5 billion, up 12 percent year over year.

SAN FRANCISCO, AUGUST 23, 2023-- Autodesk, Inc. (NASDAQ: ADSK) today reported financial results for the second quarter of fiscal 2024.

All growth rates are compared to the second quarter of fiscal 2023, unless otherwise noted. A reconciliation of GAAP to non-GAAP results is provided in the accompanying tables. For definitions, please view the Glossary of Terms later in this document.

Second Quarter Fiscal 2024 Financial Highlights

- Total revenue increased 9 percent to \$1,345 million;
- GAAP operating margin was 19 percent, down 1 percentage point;
- Non-GAAP operating margin was flat at 36 percent;
- GAAP diluted EPS was \$1.03; Non-GAAP diluted EPS was \$1.91;
- Cash flow from operating activities was \$135 million; free cash flow was \$128 million.

"Augmented design, powered by Autodesk, will enable our customers to go further and faster to design and make a better world for all," said Andrew Anagnost, Autodesk president and CEO. "We've been laying the foundation to build enterprise-level AI for years. We are building the future with focus, purpose, and optimism."

"Our sustained momentum in the second quarter, and early expansion of some enterprise business agreements expected to renew later in the year, reduce the likelihood of our more cautious forecast scenarios," said Debbie Clifford, CFO of Autodesk. "Given that, we are raising the lower end of our guidance ranges."

Additional Financial Details

- Total billings decreased 8 percent to \$1,095 million.
- Total revenue was \$1,345 million, an increase of 9 percent as reported, and 12 percent on a constant currency basis. Recurring revenue represents 98 percent of total.
- Design revenue was \$1,154 million, an increase of 8 percent as reported, and 12 percent on a constant currency basis. On a sequential basis, Design revenue increased 6 percent as reported, and 7 percent on a constant currency basis.
- Make revenue was \$130 million, an increase of 15 percent as reported, and 17 percent on a constant currency basis. On a sequential basis, Make revenue increased 7 percent as reported, and 8 percent on a constant currency basis.
- Subscription plan revenue was \$1,270 million, an increase of 9 percent as reported, and 13 percent on a constant currency basis. On a sequential basis, subscription plan revenue increased 6 percent as reported, and 7 percent on a constant currency basis.
- Net revenue retention rate remained within the range of 100 to 110 percent, on a constant currency basis.
- GAAP operating income was \$262 million, compared to \$242 million in the second quarter last year. GAAP operating margin was 19 percent, down 1 percentage point compared to the second quarter last year.

- Total non-GAAP operating income was \$489 million, compared to \$444 million in the second quarter last year. Non-GAAP operating margin was 36 percent, flat compared to the second quarter last year.
- GAAP diluted net income per share was \$1.03, compared to \$0.85 in the second quarter last year.
- Non-GAAP diluted net income per share was \$1.91, compared to \$1.65 in the second quarter last year.
- Deferred revenue increased 14 percent to \$4.23 billion. Unbilled deferred revenue was \$991 million, an increase of \$7 million compared to the second quarter of last year. Remaining performance obligations ("RPO") increased 11 percent to \$5.22 billion. Current RPO increased 12 percent to \$3.51 billion.
- Cash flow from operating activities was \$135 million, a decrease of \$122 million compared to the second quarter last year. Free cash flow was \$128 million, a decrease of \$118 million compared to the second quarter last year.

Second Quarter Fiscal 2024 Business Highlights

Net Revenue by Geographic Area

				compa	inge ared to scal year	Constant currency change compared to prior fiscal year
(In millions, except percentages)	Ended	Months July 31,)23	Three Months Ended July 31, 2022	\$ 5	%	%
Net Revenue:						
Americas						
U.S.	\$	485	\$ 424	\$ 61	14 %	*
Other Americas		104	91	13	14 %	*
Total Americas		589	 515	74	14 %	15 %
EMEA		506	473	33	7%	11 %
APAC		250	249	1	- %	6 %
Total Net Revenue	\$	1,345	\$ 1,237	\$ 108	9 %	12 %

* Constant currency data not provided at this level.

Net Revenue by Product Family

Our product offerings are focused in four primary product families: Architecture, Engineering and Construction ("AEC"), AutoCAD and AutoCAD LT, Manufacturing ("MFG"), and Media and Entertainment ("M&E").

	Three Months Three Months Ended July 31, Ended July 31,		 Change prior	compared to fiscal year		
(In millions, except percentages)	202		2022	\$	%	
AEC	\$	627	\$ 564	\$ 63	11 %	
AutoCAD and AutoCAD LT		364	344	20	6 %	
MFG		256	242	14	6 %	
M¢E		74	71	3	4 %	
Other		24	16	8	50 %	
Total Net Revenue	\$	1,345	\$ 1,237	\$ 108	9 %	

Business Outlook

The following are forward-looking statements based on current expectations and assumptions, and involve risks and uncertainties, some of which are set forth below under "Safe Harbor Statement." Autodesk's business outlook for the third quarter and full-year fiscal 2024 considers the current economic environment and foreign exchange currency rate environment. A reconciliation between the fiscal 2024 GAAP and non-GAAP estimates is provided below or in the tables following this press release.

Third Quarter Fiscal 2024

Q3 FY24 Guidance Metrics	Q3 FY24 (ending October 31, 2023)
Revenue (in millions)	\$1,380 - \$1,395
EPS GAAP	\$1.02 - \$1.08
EPS non-GAAP (1)	\$1.97 - \$2.03

(1) Non-GAAP earnings per diluted share excludes \$0.85 related to stock-based compensation expense, \$0.10 for the amortization of both purchased intangibles and developed technologies, and \$0.01 for acquisition-related costs, partially offset by (\$0.01) related to GAAP-only tax charges.

Full Year Fiscal 2024

FY24 Guidance Metrics	FY24 (ending January 31, 2024)
Billings (in millions) (1)	\$5,075 - \$5,175 Down 12% - 11%
Revenue (in millions) (2)	\$5,405 - \$5,455 Up 8% - 9%
GAAP operating margin	Approx. flat year over year
Non-GAAP operating margin (3)	Approx. flat year over year
EPS GAAP	\$3.75 - \$3.94
EPS non-GAAP (4)	\$7.30 - \$7.49
Free cash flow (in millions) (5)	\$1,170 - \$1,250

(1) Excluding the impact of foreign currency exchange rates and hedge gains/losses, billings guidance would be down approx. 11% - 9%.
(2) Excluding the impact of foreign currency exchange rates and hedge gains/losses, revenue guidance would be up approx. 11% - 12%+ (impacted by rounding).

(3) Non-GAAP operating margin excludes approximately 13% related to stock-based compensation expense, approximately 2% for the amortization of both purchased intangibles and developed technologies, less than 1% related to acquisition-related costs and less than 1% related to lease-related asset impairments.

(4) Non-GAAP earnings per diluted share excludes \$3.34 related to stock-based compensation expense, \$0.39 for the amortization of both purchased intangibles and developed technologies, \$0.07 related to losses on strategic investments and dispositions, net, \$0.04 related to acquisition-related costs, and \$0.03 for lease-related asset impairments, partially offset by (\$0.32) related to GAAP-only tax charges.
 (5) Free cash flow is cash flow from operating activities less approximately \$30 million of capital expenditures.

The third quarter and full-year fiscal 2024 outlook assume a projected annual effective tax rate of 25 percent and 18 percent for GAAP and non-GAAP results, respectively. Shifts in geographic profitability continue to impact the annual effective tax rate due to significant differences in tax rates in various jurisdictions. Therefore, assumptions for the annual effective tax rate are evaluated regularly and may change based on the projected geographic mix of earnings.

Earnings Conference Call and Webcast

Autodesk will host its second quarter conference call today at 5 p.m. ET. The live broadcast can be accessed at <u>autodesk.com/investor</u>. A transcript of the opening commentary will also be available following the conference call.

A replay of the broadcast will be available at 7 p.m. ET at <u>autodesk.com/investor</u>. This replay will be maintained on Autodesk's website for at least 12 months.

Investor Presentation Details

An investor presentation, Excel financials and other supplemental materials providing additional information can be found at <u>autodesk.com/investor</u>.

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Key Performance Metrics

To help better understand our financial performance, we use several key performance metrics including billings, recurring revenue and net revenue retention rate. These metrics are key performance metrics and should be viewed independently of revenue and deferred revenue. These metrics are not intended to be combined with those items. We use these metrics to monitor the strength of our recurring business. We believe these metrics are useful to investors because they can help in monitoring the long-term health of our business. Our determination and presentation of these metrics may differ from that of other companies. The presentation of these metrics is meant to be considered in addition to, not as a substitute for or in isolation from, our financial measures prepared in accordance with GAAP.

Glossary of Terms

Billings: Total revenue plus the net change in deferred revenue from the beginning to the end of the period.

Cloud Service Offerings: Represents individual term-based offerings deployed through web browser technologies or in a hybrid software and cloud configuration. Cloud service offerings that are bundled with other product offerings are not captured as a separate cloud service offering.

Constant Currency (CC) Growth Rates: We attempt to represent the changes in the underlying business operations by eliminating fluctuations caused by changes in foreign currency exchange rates as well as eliminating hedge gains or losses recorded within the current and comparative periods. We calculate constant currency growth rates by (i) applying the applicable prior period exchange rates to current period results and (ii) excluding any gains or losses from foreign currency hedge contracts that are reported in the current and comparative periods.

Design Business: Represents the combination of maintenance, product subscriptions, and all EBAs. Main products include, but are not limited to, AutoCAD, AutoCAD LT, Industry Collections, Revit, Inventor, Maya and 3ds Max. Certain products, such as our computer aided manufacturing solutions, incorporate both Design and Make functionality and are classified as Design.

Enterprise Business Agreements (EBAs): Represents programs providing enterprise customers with token-based access to a broad pool of Autodesk products over a defined contract term.

Flex: A pay-as-you-go consumption option to pre-purchase tokens to access any product available with Flex for a daily rate.

Free Cash Flow: Cash flow from operating activities minus capital expenditures.

Industry Collections: Autodesk Industry Collections are a combination of products and services that target a specific user objective and support a set of workflows for that objective. Our Industry Collections consist of: Autodesk Architecture, Engineering and Construction Collection, Autodesk Product Design and Manufacturing Collection, and Autodesk Media and Entertainment Collection.

Maintenance Plan: Our maintenance plans provide our customers with a cost effective and predictable budgetary option to obtain the productivity benefits of our new releases and enhancements when and if released during the term of their contracts. Under our maintenance plans, customers are eligible to receive unspecified upgrades when and if available, and technical support. We recognize maintenance revenue over the term of the agreements, generally one year.

Make Business: Represents certain cloud-based product subscriptions. Main products include, but are not limited to, Assemble, Autodesk Build, BuildingConnected, Fusion 360 and ShotGrid. Certain products, such as Fusion 360, incorporate both Design and Make functionality and are classified as Make.

Net Revenue Retention Rate (NR3): Measures the year-over-year change in Recurring Revenue for the population of customers that existed one year ago ("base customers"). Net revenue retention rate is calculated by dividing the current quarter Recurring Revenue related to base customers by the total corresponding quarter Recurring Revenue from one year ago. Recurring Revenue is based on USD reported revenue, and fluctuations caused by changes in foreign currency exchange rates and hedge gains or losses have not been eliminated. Recurring Revenue related to acquired companies, one year after acquisition, has been captured as existing customers until such data conforms to the calculation methodology. This may cause variability in the comparison.

Other Revenue: Consists of revenue from consulting, training, and other products and services, and is recognized as the products are delivered and services are performed.

Product Subscription: Provides customers a flexible, cost-effective way to access and manage 3D design, engineering, and entertainment software tools. Our product subscriptions currently represent a hybrid of desktop and cloud functionality, which provides a device-independent, collaborative design workflow for designers and their stakeholders.

Recurring Revenue: Consists of the revenue for the period from our traditional maintenance plans, our subscription plan offerings, and certain Other revenue. It excludes subscription revenue related to third-party products. Recurring revenue acquired with the acquisition of a business is captured when total subscriptions are captured in our systems and may cause variability in the comparison of this calculation.

Remaining Performance Obligations (RPO): The sum of total short-term, long-term, and unbilled deferred revenue. Current remaining performance obligations is the amount of revenue we expect to recognize in the next twelve months.

Spend: The sum of cost of revenue and operating expenses.

Subscription Plan: Comprises our term-based product subscriptions, cloud service offerings, and EBAs. Subscriptions represent a combined hybrid offering of desktop software and cloud functionality which provides a device-independent, collaborative design workflow for designers and their stakeholders. With subscription, customers can use our software anytime, anywhere, and get access to the latest updates to previous versions.

Subscription Revenue: Includes our cloud-enabled term-based product subscriptions, cloud service offerings, and flexible EBAs.

Unbilled Deferred Revenue: Unbilled deferred revenue represents contractually stated or committed orders under early renewal and multi-year billing plans for subscription, services, and maintenance for which the associated deferred revenue has not been recognized. Under FASB Accounting Standards Codification ("ASC") Topic 606, unbilled deferred revenue is not included as a receivable or deferred revenue on our Condensed Consolidated Balance Sheet.

Safe Harbor Statement

This press release contains forward-looking statements that involve risks and uncertainties, including quotations from management, statements in the paragraphs under "Business Outlook" above statements about our short-term and long-term goals, statements regarding our strategies, market and product positions, performance and results, and all statements that are not historical facts. There are a significant number of factors that could cause actual results to differ materially from statements made in this press release, including: our strategy to develop and introduce new products and services and to move to platforms and capabilities, exposing us to risks such as limited customer acceptance (both new and existing customers), costs related to product defects, and large expenditures; global economic and political conditions, including foreign exchange headwinds, recessionary fears, supply chain disruptions, resulting inflationary pressures and hiring conditions; costs and challenges associated with strategic acquisitions and investments; dependency on international revenue and operations, exposing us to significant international regulatory, economic, intellectual property, collections, currency exchange rate, taxation, political, and other risks, including risks related to the war against Ukraine launched by Russia and our exit from Russia; inability to predict subscription renewal rates and their impact on our future revenue and operating results; existing and increased competition and rapidly evolving technological changes; fluctuation of our financial results, key metrics and other operating metrics; our transition from up front to annual billings for multi-year contracts; deriving a substantial portion of our net revenue from a small number of solutions, including our AutoCAD-based software products and collections; any failure to successfully execute and manage initiatives to realign or introduce new business and sales initiatives; net revenue, billings, earnings, cash flow, or new or existing subscriptions shortfalls; social and ethical issues relating to the use of artificial intelligence in our offerings; our ability to maintain security levels and service performance meeting the expectations of our customers, and the resources and costs required to avoid unanticipated downtime and prevent, detect and remediate performance degradation and security breaches; security incidents or other incidents compromising the integrity of our or our customers' offerings, services, data, or intellectual property; reliance on third parties to provide us with a number of operational and technical services as well as software; our highly complex software, which may contain undetected errors, defects, or vulnerabilities; increasing regulatory focus on privacy issues and expanding laws; governmental export and import controls that could impair our ability to compete in international markets or subject us to liability if we violate the controls; protection of our intellectual property rights and intellectual property infringement claims from others; the government procurement process; fluctuations in currency exchange rates; our debt service obligations; and our investment portfolio consisting of a variety of investment vehicles that are subject to interest rate trends, market volatility, and other economic factors. Our estimates as to tax rate are based on current tax law, including current interpretations of the Tax Cuts and Jobs Act, and could be affected by changing interpretations of that Act, as well as additional legislation and guidance around that Act.

Further information on potential factors that could affect the financial results of Autodesk are included in Autodesk's Form 10-K and subsequent Forms 10-Q, which are on file with the U.S. Securities and Exchange Commission. Autodesk disclaims any obligation to update the forward-looking statements provided to reflect events that occur or circumstances that exist after the date on which they were made.

About Autodesk

Autodesk is changing how the world is designed and made. Our technology spans architecture, engineering, construction, product design, manufacturing, media and entertainment, empowering innovators everywhere to solve challenges big and small. From greener buildings to smarter products to more mesmerizing blockbusters, Autodesk software helps our customers to design and make a better world for all. For more information, visit autodesk.com or follow @autodesk. #MakeAnything

Autodesk uses its investors.autodesk.com website as a means of disclosing material non-public information, announcing upcoming investor conferences and for complying with its disclosure obligations under Regulation FD. Accordingly, you should monitor our investor relations website in addition to following our press releases, SEC filings and public conference calls and webcasts.

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Autodesk, Inc.

Condensed Consolidated Statements of Operations

(In millions, except per share data)

	Three Months Ended July 31,				Six Months Ended July 31,			
		2023		2022		2023		2022
		(Unau	dited)		(Unaudited)			
Net revenue:								
Subscription	\$	1,270	\$	1,160	\$	2,463	\$	2,249
Maintenance		14		17		28		35
Total subscription and maintenance revenue		1,284		1,177		2,491		2,284
Other		61		60		123		123
Total net revenue		1,345		1,237		2,614		2,407
Cost of revenue:								
Cost of subscription and maintenance revenue		95		83		191		167
Cost of other revenue		21		21		41		40
Amortization of developed technologies		11		15		22		29
Total cost of revenue		127		119		254		236
Gross profit		1,218		1,118		2,360		2,171
Operating expenses:								
Marketing and sales		449		433		905		852
Research and development		355		306		682		595
General and administrative		141		128		273		248
Amortization of purchased intangibles		11		9		21		20
Total operating expenses		956		876		1,881		1,715
Income from operations		262		242		479		456
Interest and other (expense) income, net		(4)		(10)		_		(29)
Income before income taxes		258		232		479		427
Provision for income taxes		(36)		(46)		(96)		(95)
Net income	\$	222	\$	186	\$	383	\$	332
Basic net income per share	\$	1.04	\$	0.86	\$	1.79	\$	1.53
Diluted net income per share	\$	1.03	\$	0.85	\$	1.77	\$	1.52
Weighted average shares used in computing basic net income per share		214		217		214		217
Weighted average shares used in computing diluted net income per share		215		218		216		218

Autodesk, Inc. Condensed Consolidated Balance Sheets

(In millions)

	Jul	y 31, 2023	Janu	ary 31, 2023
		(Una	udited)	
ASSETS				
Current assets:				
Cash and cash equivalents	\$	1,714	\$	1,947
Marketable securities		359		125
Accounts receivable, net		402		961
Prepaid expenses and other current assets		346		308
Total current assets		2,821		3,341
Long-term marketable securities		219		102
Computer equipment, software, furniture and leasehold improvements, net		136		144
Operating lease right-of-use assets		248		245
Intangible assets, net		410		407
Goodwill		3,637		3,625
Deferred income taxes, net		1,078		1,014
Long-term other assets		558		560
Total assets	\$	9,107	\$	9,438
LIABILITIES AND STOCKHOLDERS' EQUITY	-			
Current liabilities:				
Accounts payable	\$	124	\$	102
Accrued compensation		279		358
Accrued income taxes		116		33
Deferred revenue		3,131		3,203
Operating lease liabilities		72		85
Other accrued liabilities		153		219
Total current liabilities		3,875		4,000
Long-term deferred revenue		1,102		1,377
Long-term operating lease liabilities		311		300
Long-term income taxes payable		147		164
Long-term deferred income taxes		35		32
Long-term notes payable, net		2,282		2,281
Long-term other liabilities		149		139
Stockholders' equity:				
Common stock and additional paid-in capital		3,531		3,325
Accumulated other comprehensive loss		(198)		(185)
Accumulated deficit		(2,127)		(1,995)
Total stockholders' equity		1,206		1,145
Total liabilities and stockholders' equity	\$	9,107	\$	9,438

Autodesk, Inc.

Condensed Consolidated Statements of Cash Flows

(In millions)

Net income \$ 383 \$ 333 Adjustments to reconcile net income to net cash provided by operating activities: Depreciation, amortization and accretion 66 7 362 333 Deferred income taxes (65) (44) 362 333 (Changes in operating assets and liabilities, net of business combinations: 7 7 7 Accounts receivable 559 223 22 23 22 23 22 23 22 23 24 23 24 23 24 23 24 23 24 23 24 23 24 23 24 23 24 25 23 24 25 23 24 25 23 24 25 24 25 24 25 24 25 25 24 25 24 25 26 25 25 24 25 26 25 26 26 26 26 26		:	Six Months E	Ended July 31,			
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Purchases of marketable securities(687)(687)Sales and maturities of marketable securities33924Capital expenditures(16)(22Purchases of intangible assets(10)(10)Business combinations, net of cash acquired(26)(26)Other investing activities(18)(26)Net cash used in investing activities(18)(27)Financing activities:(18)(27)Proceeds from issuance of common stock, net of issuance costs71(26)Repurchases of common stock, net of equity awards(120)(26)Repurchases of common stock(616)(70)Net cash used in financing activities(665)(73)Effect of exchange rate changes on cash and cash equivalents(8)(22)Net decrease in cash and cash equivalents(8)(23)Cash and cash equivalents at beginning of period1,9471,52Cash and cash equivalents at end of period\$ 1,714\$ 1,44Supplemental cash flow disclosure:Non-cash financing activities:9Fair value of common stock issued to settle liability-classified restricted common stock\$ 9\$	Net cash provided by operating activities		858		69		
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Proceeds from issuance of common stock, net of issuance costs7166Taxes paid related to net share settlement of equity awards(120)(9Repurchases of common stock(616)(70Net cash used in financing activities(665)(73Effect of exchange rate changes on cash and cash equivalents(8)(2Net decrease in cash and cash equivalents(233)(8Cash and cash equivalents at beginning of period1,9471,52Cash and cash equivalents at end of period\$ 1,714\$ 1,44Supplemental cash flow disclosure:Non-cash financing activities:\$ 9\$Fair value of common stock issued to settle liability-classified restricted common stock\$ 9\$	Net cash used in investing activities		(418)		(23		
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Net cash used in financing activities(665)(73)Effect of exchange rate changes on cash and cash equivalents(8)(2)Net decrease in cash and cash equivalents(233)(8)Cash and cash equivalents at beginning of period1,9471,52Cash and cash equivalents at end of period\$1,714\$Supplemental cash flow disclosure:Non-cash financing activities:Fair value of common stock issued to settle liability-classified restricted common \$ 9\$	Repurchases of common stock		(616)		(708		
Effect of exchange rate changes on cash and cash equivalents(8)(2Net decrease in cash and cash equivalents(233)(8)Cash and cash equivalents at beginning of period1,9471,52Cash and cash equivalents at end of period\$1,714\$Supplemental cash flow disclosure:Non-cash financing activities:Fair value of common stock issued to settle liability-classified restricted common stock\$9\$	Net cash used in financing activities		(665)		(733		
Net decrease in cash and cash equivalents(233)(8Cash and cash equivalents at beginning of period1,9471,52Cash and cash equivalents at end of period\$ 1,714\$ 1,44Supplemental cash flow disclosure:Supplemental cash flow disclosure:\$ 1,714\$ 1,44Non-cash financing activities:Fair value of common stock issued to settle liability-classified restricted common stock\$ 9\$	-				(23		
Cash and cash equivalents at beginning of period1,9471,52Cash and cash equivalents at end of period\$ 1,714\$ 1,44Supplemental cash flow disclosure:Non-cash financing activities:					(88		
Cash and cash equivalents at end of period <u>\$ 1,714</u> <u>\$ 1,44</u> Supplemental cash flow disclosure: Non-cash financing activities: Fair value of common stock issued to settle liability-classified restricted common stock \$ 9 \$					1,528		
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Non-cash financing activities: Fair value of common stock issued to settle liability-classified restricted common stock \$ 9 \$	Supplemental cash flow disclosure:						
Fair value of common stock issued to settle liability-classified restricted common stock \$ 9 \$							
· · · · · ·	Fair value of common stock issued to settle liability-classified restricted common		9	\$	5		
ran value of common stock issued related to business combinations 5 – 5 J	Fair value of common stock issued related to business combinations	\$	-	\$	10		

Autodesk, Inc.

Reconciliation of GAAP financial measures to non-GAAP financial measures

(In millions, except per share data)

To supplement our condensed consolidated financial statements presented on a GAAP basis, we provide investors with certain non-GAAP measures including non-GAAP operating margin, non-GAAP income from operations, non-GAAP diluted net income per share, and free cash flow. For our internal budgeting and resource allocation process and as a means to evaluate period-to-period comparisons, we use non-GAAP measures to supplement our condensed consolidated financial statements presented on a GAAP basis. These non-GAAP measures do not include certain items that may have a material impact upon our future reported financial results. We use non-GAAP measures in making operating decisions because we believe those measures provide meaningful supplemental information regarding our earning potential and performance for management by excluding certain expenses and charges that may not be indicative of our core business operating results. For the reasons set forth below, we believe these non-GAAP financial measures are useful to investors both because (1) they allow for greater transparency with respect to key metrics used by management in its financial and operational decision-making and (2) they are used by our institutional investors and the analyst community to help them analyze the health of our business. This allows investors and others to better understand and evaluate our operating results and future prospects in the same manner as management, compare financial results across accounting periods and to those of peer companies and to better understand the long-term performance of our core business. We also use some of these measures for purposes of determining company-wide incentive compensation.

There are limitations in using non-GAAP financial measures because non-GAAP financial measures are not prepared in accordance with GAAP and may be different from non-GAAP financial measures used by other companies. The non-GAAP financial measures are limited in value because they exclude certain items that may have a material impact upon our reported financial results. In addition, they are subject to inherent limitations as they reflect the exercise of judgments by management about which charges are excluded from the non-GAAP financial measures. We compensate for these limitations by analyzing current and future results on a GAAP basis as well as a non-GAAP basis and also by providing GAAP measures in our public disclosures. The presentation of non-GAAP financial information is meant to be considered in addition to, not as a substitute for or in isolation from, the directly comparable financial measures prepared in accordance with GAAP. We urge investors to review the reconciliation of our non-GAAP financial measures included in this presentation, and not to rely on any single financial measure to evaluate our business.

The following table shows Autodesk's GAAP results reconciled to non-GAAP results included in this release.

	Th	Three Months Ended July 31,				Six Months	July 31,	
		2023		2022		2023		2022
		(Unau	dited)			(Unai	udited)
GAAP operating margin		19 %)	20 %	6	18 %	5	19 %
Stock-based compensation expense		15 %)	14 %	6	14 %	5	13 %
Amortization of developed technologies		1 %)	1 %	6	1 %	5	1 %
Amortization of purchased intangibles		1 %)	1 %	6	1 %	5	1 %
Lease-related asset impairments and other charges		1 %)	1 %	6	- %		- %
Non-GAAP operating margin (1)		36 % 36 %		6	34 %	5	35 %	
GAAP income from operations	\$	262	\$	242	\$	479	\$	456
Stock-based compensation expense		197		169		362		324
Amortization of developed technologies		11		14		20		27
Amortization of purchased intangibles		10		9		20		20
Acquisition-related costs		2		3		5		6
Lease-related asset impairments and other charges		7		7		7		8
Non-GAAP income from operations	\$	489	\$	444	\$	893	\$	841
			_				_	
GAAP diluted net income per share	\$	1.03	\$	0.85	\$	1.77	\$	1.52
Stock-based compensation expense		0.92		0.78		1.68		1.49
Amortization of developed technologies		0.05		0.06		0.09		0.12
Amortization of purchased intangibles		0.05		0.04		0.09		0.09
Acquisition-related costs		0.01		0.01		0.02		0.03
Lease-related asset impairments and other charges		0.03		0.04		0.03		0.04
Loss on strategic investments and dispositions, net		0.07		-		0.07		-
Discrete GAAP tax items		(0.09)		0.01		(0.12)		(0.03)

Income tax effect of non-GAAP adjustments	(0.16)	(0.14)	(0.19)	(0.17)
Non-GAAP diluted net income per share	\$ 1.91	\$ 1.65	\$ 3.44	\$ 3.09
Net cash provided by operating activities	\$ 135	\$ 257	\$ 858	\$ 691
Capital expenditures	(7)	(11)	(16)	(23)
Free cash flow	\$ 128	\$ 246	\$ 842	\$ 668

(1) Totals may not sum due to rounding.