

K-Tron Stays Ahead of Competition by Embracing Autodesk Manufacturing Solution

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Autodesk Software and Services Enhance Efficiency of K-Tron's Global Operations

SAN RAFAEL, Calif., Nov. 13 /PRNewswire-FirstCall/ -- Autodesk, Inc. (Nasdaq: ADSK) today announced that K-Tron International, Inc. (Nasdaq: KTII) - a global leader in high-quality feeding, pneumatic conveying and other material handling process equipment - has successfully deployed a comprehensive Autodesk manufacturing solution, including Autodesk Inventor and Autodesk Productstream Pro software products, across the international operations of its Process Group. The Autodesk solution will allow K-Tron to better manage and share product data among its global offices, allowing the company to more effectively service customers and expand into new international markets.

The latest versions of Autodesk Inventor and Autodesk Productstream Pro provide the cornerstone of the solution. As the foundation for Digital Prototyping, Inventor allows companies to virtually explore their products before anything is built by creating 3D digital models. Productstream Pro further leverages these models by allowing companies to organize and share their digital design data throughout the product development cycle.

"We have standardized on Autodesk's 3D design and data management solutions across our entire organization," said Kevin Bowen, senior vice president of K-Tron's Process Group. "Now, our Process Group employees across the globe have access to accurate, up-to-date product data at the touch of a button. This allows us to be a much more customer-centric organization and provide a superior customer experience at every stage, from sales to service."

To assist in the global deployment of the Autodesk solution, K-Tron retained Autodesk Consulting for its services, which helps companies reduce the time, cost and risk of transforming their business with technology by offering a full range of consulting and training services and methodologies. Autodesk consulting, together with K-Tron's team, re-engineered K-Tron's existing processes during a series of global educational workshops which addressed critical success factors while also focusing on rapid execution of the process changes and aiming to achieve maximum utilization of the new technology.

"For global companies like K-Tron, geographical boundaries are a thing of the past," said Robert "Buzz" Kross, senior vice president of Autodesk Manufacturing Solutions. "The K-Tron Process Group operates as a seamless whole around the world. We are proud of the role that Autodesk Consulting and Autodesk manufacturing solutions have played in helping them to optimize their global operations and gain a competitive edge in their markets."

"The deployment was truly a global undertaking," said Ken Bado, executive vice president of Worldwide Sales and Services at Autodesk. "Despite the complexity of the task at hand, we completed the project on time, and on budget, which is a tribute to the great teamwork between Autodesk Consulting and K-Tron."

About K-Tron International, Inc.

K-Tron International, Inc. and its subsidiaries design, produce, market and service material handling equipment and systems for a wide variety of industrial markets. The Company has manufacturing facilities in the United States, Switzerland, the United Kingdom and the People's Republic of China, and its equipment is sold throughout the world.

The K-Tron Process Group is a global leader in high-quality feeders, pneumatic conveying equipment and related process equipment, systems, and services. K-Tron holds numerous patents for feeding, weighing, mechanical and control technologies and their application to bulk solids handling. For more information, visit www.ktron.com.

About Autodesk

Autodesk, Inc. is the world leader in 2D and 3D design software for the manufacturing, building and construction, and media and entertainment markets. Since its introduction of AutoCAD software in 1982, Autodesk has developed the broadest portfolio of state-of-the-art digital prototyping solutions to help customers experience their ideas before they are real. Fortune 1000 companies rely on Autodesk for the tools to visualize, simulate and analyze real-world performance early in the design process to save time and money, enhance quality and foster innovation. For additional information about Autodesk, visit www.autodesk.com.

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