

Autodesk Reports Third Quarter Fiscal 2009 Financial Results

November 20, 2008

SAN RAFAEL, Calif., Nov. 20 /PRNewswire-FirstCall/ -- Autodesk, Inc. (Nasdaq: ADSK) today reported revenue of \$607 million for the third quarter of fiscal 2009, an increase of 13 percent over the third quarter of fiscal 2008. GAAP diluted earnings per share in the third quarter increased 29 percent to \$0.45, compared to \$0.35 per diluted share in the third quarter last year. Non-GAAP diluted earnings per share in the third quarter increased 14 percent to \$0.56, compared to \$0.49 per diluted share in the third quarter last year. A reconciliation between GAAP and non-GAAP results is provided at the end of this press release.

"The sharp downturn in the global economy had a substantial impact on our results for the quarter," said Carl Bass, Autodesk president and CEO. "Our business in the United States slowed as a result of the economic climate. In addition, we started to experience headwinds in some of our international markets.

"While we realize that there is no quick or easy response to the current economic environment, we are focused on serving our customers and helping our channel partners in these challenging times. We are taking actions to stimulate demand and are making appropriate adjustments to our cost structure. In the process we intend to balance these cost reductions with investing in our future. Investment focus areas continue to be increasing channel capacity and developing technology that will help Autodesk better serve our customers."

Operational Highlights

Autodesk's performance in the third quarter of fiscal 2009 was driven by continued growth of maintenance revenue, model-based 3D design solutions, and revenue generated in emerging economies.

Combined revenue from our model-based 3D design solutions, including Inventor, Revit, Civil 3D, Moldflow, NavisWorks, and Robobat, increased 26 percent over the third quarter of fiscal 2008 to \$163 million and comprised 27 percent of total revenue for the quarter. Excluding \$12 million from Moldflow, which was acquired earlier this year, revenue from model-based 3D design solutions grew 16 percent to \$151 million. Autodesk shipped approximately 41,000 commercial seats of its model-based 3D design products, including approximately 9,000 commercial seats of Inventor and Moldflow and 32,000 seats of its Architecture Engineering and Construction products - Revit, Civil 3D, NavisWorks, and Robobat.

Revenue from AutoCAD and AutoCAD LT increased 10 percent and 12 percent, respectively, compared to the third quarter of 2008. Revenue from 2D vertical products decreased 6 percent compared to the third quarter of fiscal 2008.

Revenue from emerging economies increased 25 percent over the third quarter of fiscal 2008 to \$114 million and represented 19 percent of total revenue. EMEA revenue was \$258 million, an increase of 27 percent as reported over the third quarter of fiscal 2008, and 20 percent at constant currency. Revenue in Asia Pacific was \$133 million, an increase of 12 percent as reported year-over-year, and 9 percent at constant currency. Revenue in the Americas decreased 1 percent to \$216 million compared to the third quarter of fiscal 2008.

Upgrade revenue and maintenance revenue combined increased 22 percent over the third quarter of fiscal 2008 to \$227 million. Total upgrade revenue decreased 4 percent compared to the third quarter of fiscal 2008. Maintenance revenue increased 31 percent compared to the third quarter of fiscal 2008 to \$186 million, or 31 percent of total revenue. Deferred maintenance revenue decreased \$55 million sequentially and increased \$67 million compared to the third quarter of fiscal 2008.

Net income and earnings per share benefited from lower operating expenses than originally expected, which resulted from an accrual adjustment for annual performance-based incentive plans, a hiring freeze, and lower discretionary spending.

Business Outlook

The following statements are forward-looking statements which are based on current expectations and which involve risks and uncertainties some of which are set forth below. Given the uncertainty of the current markets, Autodesk is not providing guidance for fiscal 2010 at this time.

Fourth Quarter Fiscal 2009

Net revenue for the fourth quarter of fiscal 2009 is expected to be in the range of \$525 million and \$550 million. GAAP earnings per diluted share are expected to be in the range of \$0.13 and \$0.19. Non-GAAP earnings per diluted share are expected to be in the range of \$0.28 and \$0.34 and exclude \$0.07 related to stock-based compensation expense and \$0.08 for the amortization of acquisition related intangibles.

Safe Harbor Statement

This press release contains forward-looking statements that involve risks and uncertainties, including statements in the paragraphs under "Business Outlook" above, statements regarding anticipated market trends and other statements regarding our expected investments, strategies, performance and results. Other factors that could cause actual results to differ materially include the following: general market and business conditions, our performance in particular geographies, including emerging economies, the financial and business condition of our reseller and distribution channels, fluctuation in foreign currency exchange rates, failure to achieve planned cost reductions and productivity increases, difficulties encountered in integrating new or acquired businesses and technologies, the inability to identify and realize the anticipated benefits of acquisitions, unexpected fluctuations in our tax rate, the timing and degree of expected investments in growth opportunities, slowing momentum in maintenance revenues, failure to achieve sufficient sell-through in our channels for new or existing products, pricing pressure, failure to achieve continued migration from 2D products to 3D products, changes in the timing of product releases and retirements, failure of key new applications to achieve anticipated levels of customer acceptance, failure to achieve continued success in technology advancements, interruptions or terminations in the business of Autodesk consultants, and unanticipated impact of accounting for technology acquisitions.

Further information on potential factors that could affect the financial results of Autodesk are included in Autodesk reports on Form 10-K for the year

ended January 31, 2008 and our Forms 10-Q for the quarters ended April 30, 2008 and July 31, 2008, which are on file with the Securities and Exchange Commission. Autodesk does not assume any obligation to update the forward-looking statements provided to reflect events that occur or circumstances that exist after the date on which they were made.

Earnings Conference Call and Webcast

Autodesk will host its third quarter conference call today at 5:00 p.m. EST. The live announcement may be accessed at http://www.autodesk.com/investors or by dialing 866-510-0710 or 617-597-5378 (passcode: 46764406). An audio webcast or podcast of the call will be available at 7:00 pm EST at http://www.autodesk.com/investors. This replay will be maintained on our website for at least twelve months. An audio replay will also be available for one month beginning at 7:00 pm EST by dialing 888- 286-8010 or 617-801-6888 (passcode: 73660289).

About Autodesk

Autodesk, Inc. is the world leader in 2D and 3D design software for the manufacturing, building and construction, and media and entertainment markets. Since its introduction of AutoCAD software in 1982, Autodesk has developed the broadest portfolio of state-of-the-art digital prototyping solutions to help customers experience their ideas before they are real. Fortune 1000 companies rely on Autodesk for the tools to visualize, simulate and analyze real-world performance early in the design process to save time and money, enhance quality and foster innovation. For additional information about Autodesk, visit http://www.autodesk.com.

Note: AutoCAD, AutoCAD LT, Autodesk, Civil 3D, Inventor, Revit, NavisWorks, Moldflow and Robobat are either registered trademarks or trademarks of Autodesk, Inc. and/or its affiliates in the US and/or other countries. All other brand names, product names or trademarks belong to their respective holders.

Autodesk, Inc.
Consolidated Statements of Income
(In millions, except per share data)

	Three Months Ended October 31,		Nine Months Ended October 31,	
	2008		2008 (Unaud	2007
Net revenue:	(Ullaud.	rtea)	(Ullaud	irtea <i>)</i>
License and other	\$421.0	\$395.8	\$1,293.4	\$1,172.6
Maintenance	186.1	142.6	532.0	400.2
Total net revenue	607.1	538.4	1,825.4	1,572.8
Cost of license and other revenue	50.3	49.7	163.5	149.8
Cost of maintenance revenue	2.4	1.9	6.5	6.3
Total cost of revenue	52.7	51.6	170.0	156.1
Gross margin	554.4	486.8	1,655.4	1,416.7
Operating Expenses:				
Marketing and sales	225.5	208.9	678.2	600.1
Research and development	135.2	123.2	432.1	352.9
General and administrative	54.1	49.1	166.8	142.2
Total operating expenses	414.8	381.2	1,277.1	1,095.2
Income from operations	139.6	105.6	378.3	321.5
Interest and other income, net	(3.4)	4.4	9.9	17.6
Income before income taxes	136.2	110.0	388.2	339.1
Provision for income taxes	(31.7)	(25.2)	(99.2)	(79.4)
Net income	\$104.5	\$84.8	\$289.0	\$259.7

Basic net income per share	\$0.46	\$0.37	\$1.28	\$1.13
Diluted net income per share	\$0.45	\$0.35	\$1.25	\$1.07
Shares used in computing basic net income per share	225.3	229.4	225.2	230.3
Shares used in computing diluted net income per share	230.4	239.9	231.2	242.5

Autodesk, Inc.
Condensed Consolidated Balance Sheets
(In millions)

(In millions)		
	October 31, 2008 (Unaudited)	January 31, 2008
ASSETS:		
Current assets: Cash and cash equivalents Marketable securities Accounts receivable, net Deferred income taxes Prepaid expenses and other current assets Total current assets Marketable securities Computer equipment, software, furniture and leasehold improvements, net Purchased technologies, net Goodwill Deferred income taxes, net Other assets	\$796.4 136.8 291.4 34.6 51.2 1,310.4 8.3 116.6 107.7 632.3 86.2 112.2	\$917.9 31.4 386.5 98.1 47.9 1,481.8 8.4 80.2 64.4 443.4 54.6 79.4
LIABILITIES AND STOCKHOLDERS' EQUITY:	\$2,373.7	\$2,212.2
Current liabilities: Accounts payable Accrued compensation Accrued income taxes Deferred revenue Borrowings under line of credit Other accrued liabilities Total current liabilities	\$76.0 112.2 20.4 387.5 3.9 64.3	\$79.3 146.2 14.4 400.7 - 89.7 730.3
Deferred revenue Long term income taxes payable Long term deferred income taxes Other liabilities	111.9 112.5 27.7 57.2	105.4 86.5 3.3 56.2
Commitments and contingencies		
Stockholders' equity: Preferred stock Common stock and additional paid-in capital Accumulated other comprehensive income Retained earnings Total stockholders' equity	- 1,059.2 (6.0) 346.9 1,400.1 \$2,373.7	- 998.3 13.8 218.4 1,230.5 \$2,212.2

Autodesk, Inc.
Condensed Consolidated Statements of Cash Flows
(In millions)

	Nine Months Ended	
	Octobe:	r 31,
	2008	2007
	(Unaudi	ted)
Operating Activities		
Net income	\$289.0	\$259.7
Adjustments to reconcile net income		
to net cash provided by operating		
activities:		
Depreciation and amortization	64.5	44.1
Stock-based compensation expense	70.9	73.1
Charge for acquired in-process	70.5	73.1
	18.0	3.6
research and development	10.0	3.0
Changes in operating assets		
and liabilities,	65 1	100.0
net of business combinations	65.1	109.0
Net cash provided by operating activities	507.5	489.5
Investing Activities	(111 0)	(505.0)
Purchases of marketable securities	(111.2)	(727.9)
Sales of marketable securities	5.2	795.5
Business combinations, net of cash acquired	(297.3)	(66.0)
Capital and other expenditures	(59.1)	(29.1)
Net cash provided by (used in)		
investing activities	(462.4)	(27.5)
Financing activities		
Draws on line of credit	800.0	-
Repayments of line of credit	(796.0)	-
Proceeds from issuance of common		
stock, net of issuance costs	89.1	160.7
Repurchases of common stock	(256.6)	(463.5)
Net cash used in financing activities	(163.5)	(302.8)
Effect of exchange rate changes on		
cash and cash equivalents	(3.1)	3.2
Net increase in cash and cash		
equivalents	(121.5)	162.4
Cash and cash equivalents at		
beginning of fiscal year	917.9	665.9
Cash and cash equivalents at end of		
period	\$796.4	\$828.3

Nine Months Ended

Autodesk, Inc.

Reconciliation of GAAP financial measures to non-GAAP financial measures (In millions, except per share data)

To supplement our consolidated financial statements presented on a GAAP basis, Autodesk provides investors with certain non-GAAP measures including non-GAAP net income, non-GAAP net income per share, non-GAAP cost of license and other revenue, non-GAAP gross margin, non-GAAP operating expenses, non-GAAP income from operations, non-GAAP interest and other income, net and non-GAAP provision for income taxes. These non-GAAP financial measures are adjusted to exclude certain costs, expenses, gains and losses, including stock-based compensation expense, employee tax

reimbursements related to our stock option review, litigation expenses, in-process research and development expenses, restructuring expenses, amortization of purchased intangibles, investment impairment and income tax expenses. See our reconciliation of GAAP financial measures to non-GAAP financial measures herein. We believe these exclusions are appropriate to enhance an overall understanding of our past financial performance and also our prospects for the future, as well as to facilitate comparisons with our historical operating results. These adjustments to our GAAP results are made with the intent of providing both management and investors a more complete understanding of Autodesk's underlying operational results and trends and our marketplace performance. For example, the non-GAAP results are an indication of our baseline performance before gains, losses or other charges that are considered by management to be outside our core operating results. In addition, these non-GAAP financial measures are among the primary indicators management uses as a basis for our planning and forecasting of future periods.

There are limitations in using non-GAAP financial measures because the non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. The non-GAAP financial measures are limited in value because they exclude certain items that may have a material impact upon our reported financial results. The presentation of this additional information is not meant to be considered in isolation or as a substitute for the directly comparable financial measures prepared in accordance with generally accepted accounting principles in the United States. Investors should review the reconciliation of the non-GAAP financial measures to their most directly comparable GAAP financial measures as provided in the tables accompanying this press release.

The following table shows Autodesk's non-GAAP results reconciled to GAAP results included in this release.

	October 2008	r 31, 2007	d Nine Mon October 2008 (Unaudi	31, 2007
GAAP cost of license and other revenu SFAS 123R stock-based compensation	e \$50.3	\$49.7	\$163.5	\$149.8
expense	(1.0)	(2.1)	(3.1)	(3.8)
Amortization of developed technology Employee tax reimbursements related t		(3.1)	(15.2)	(7.3)
stock option review	-	-	-	(1.1)
Non-GAAP cost of license and other revenue	\$42.9	\$44.5	\$145.2	\$137.6
GAAP gross margin SFAS 123R stock-based compensation	\$554.4	\$486.8	\$1,655.4	\$1,416.7
expense	1 0	2 1	3.1	3.8
Amortization of developed technology				7.3
Employee tax reimbursements related t		3.1	13.2	, . 3
stock option review	-	-	_	1.1
Non-GAAP gross margin	\$561.8	\$492.0	\$1,673.7	\$1,428.9
GAAP marketing and sales SFAS 123R stock-based compensation	\$225.5	\$208.9	\$678.2	\$600.1
expense	(10.1)	(16.2)	(30.6)	(31.3)
Employee tax reimbursements related t	0			
stock option review	-	-	-	(4.8)
Non-GAAP marketing and sales	\$215.4	\$192.7	\$647.6	\$564.0
GAAP research and development	\$135.2	\$123.2	\$432.1	\$352.9

SFAS 123R stock-based compensation expense In-process research and development Employee tax reimbursements related to	(1.2)		(23.3) (18.0)	(23.9)
stock option review	_	_	_	(4.4)
Non-GAAP research and development	\$126.8	\$108.1	\$390.8	\$321.0
GAAP general and administrative SFAS 123R stock-based compensation	\$54.1	\$49.1	\$166.8	\$142.2
expense	(4.2)	(6.4)	(13.9)	(14.1)
Amortization of customer relationships and trademarks Employee tax reimbursements related to	(7.2)	(2.3)	(16.5)	(6.2)
stock option review Non-GAAP general and administrative	-	- \$40.4	- \$136.4	(1.7) \$120.2
CAAD energy or company	Ċ111 O	ტე 01 ე	ė1 077 1	č1 00E 2
GAAP operating expenses SFAS 123R stock-based compensation	\$414.8	\$381.2	\$1,277.1	\$1,095.2
expense Employee tax reimbursements related to		(35.2)	(67.8)	(69.3)
stock option review Amortization of customer relationships	-	-	-	(10.9)
and trademarks		(2.3)	(16.5)	(6.2)
In-process research and development			(18.0)	
Non-GAAP operating expenses			\$1,174.8	
GAAP income from operations	\$139.6	\$105.6	\$378.3	\$321.5
SFAS 123R stock-based compensation expense	22.5	37.3	70.9	73.1
Employee tax reimbursements related to		37.0	, , , ,	, 3 • =
stock option review	-	-	-	12.0
Amortization of developed technology	6.4	3.1	15.2	7.3
Amortization of customer relationships and trademarks	7.2	2.3	16.5	6.2
In-process research and development	1.2	2.5	18.0	3.6
Non-GAAP income from operations	\$176.9		\$498.9	\$423.7
-	•			·
GAAP interest and other income, net	\$(3.4)	•	\$9.9	\$17.6
Investment impairment	-	4.0	-	4.0
Non-GAAP interest and other income, net	\$(3.4)	\$8.4	\$9.9	\$21.6
	4(3:1)	7011	42.5	¥21.0
GAAP provision for income taxes Income tax effect on difference	\$(31.7)	\$(25.2)	\$(99.2)	\$(79.4)
between GAAP and non-GAAP total costs				
and expenses at a normalized rate			(32.1)	
Non-GAAP provision for income taxes	\$(43.5)	\$(42.1)	\$(131.3)	\$(113.0)
GAAP net income SFAS 123R stock-based compensation	\$104.5	\$84.8	\$289.0	\$259.7
expense	22.5	37.3	70.9	73.1
Employee tax reimbursements related to)			
stock option review	-	-	-	12.0
Investment impairment	-	4.0	-	4.0
Amortization of developed technology	6.4	3.1	15.2	7.3
In-process research and development	1.2	2.5	18.0	3.6
Amortization of customer relationships and trademarks	7.2	2.3	16.5	6.2
Income tax effect on difference	1.4	۷. ی	±0.0	V. Z
between GAAP and non-GAAP total costs	}			
and expenses at a normalized rate	(11.8)	(16.9)	(32.1)	(33.6)
Non-GAAP net income	\$130.0	\$117.1	\$377.5	\$332.3
GAAP diluted net income per share SFAS 123R stock-based compensation	\$0.45	\$0.35	\$1.25	\$1.07

expense	0.10	0.16	0.31	0.30
Employee tax reimbursements related to				
stock option review	-	_	-	0.05
Investment impairment	-	0.02	-	0.02
Amortization of developed technology	0.03	0.01	0.06	0.03
In-process research and development	-	0.01	0.07	0.01
Amortization of customer relationships				
and trademarks	0.03	0.01	0.07	0.02
Income tax effect on difference				
between GAAP and non-GAAP total costs				
and expenses at a normalized rate	(0.05)	(0.07)	(0.14)	(0.14)
Non-GAAP diluted net income per share	\$0.56	\$0.49	\$1.62	\$1.36
GAAP diluted shares used in per share				
calculation	230.4	239.9	231.2	242.5
Impact of SFAS 123R on diluted shares	-	1.3	0.3	1.3
Non-GAAP diluted shares used in per				
share calculation	230.4	241.2	231.5	243.8

Other Sup	plemental	Financial Info	ermation (1)	
Fiscal Year 2009	QTR 1	QTR 2	QTR 3 QTR 4	YTD 2009
Financial				
Statistics (in				
millions, except				
per share data):				
Total net revenue	\$599	\$620	\$607	\$1,825
License and				
other revenue	\$432	\$440	\$421	\$1,293
Maintenance				
revenue	\$167	\$180	\$186	\$532
Gross Margin - GAAP	90%	90%	91%	90%
Gross Margin -				
Non-GAAP	91%	91%	93%	92%
GAAP Operating Expenses	\$421	\$441	\$415	\$1,277
GAAP Operating Margin	20%	19%	23%	21%
GAAP Net Income	\$95	\$90	\$104	\$289
GAAP Diluted Net				
Income Per Share	\$0.41	\$0.39	\$0.45	\$1.25
Non-GAAP Operating				
Expenses (2)(3)	\$394	\$396	\$385	\$1,175
Non-GAAP Operating	4071	4323	4303	4=7=73
Margin (2)(4)	25%	28%	29%	27%
Non-GAAP Net				
Income (2)(5)	\$117	\$130	\$130	\$377
Non-GAAP Diluted		,	,	, -
Net Income Per				
Share (2)(6)	\$0.50	\$0.56	\$0.56	\$1.62
Total Cash and				
Marketable Securities	\$950	\$970	\$941	\$941
Days Sales Outstanding	۶۶۶۵ 51	48	44	44
Capital Expenditures	\$14	\$26	\$19	\$59
Cash from Operations	\$185	\$215	\$107	\$507
GAAP Depreciation	\$105	γ Δ13	Q107	\$307
and Amortization	\$17	\$22	\$25	\$64
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Deferred Maintenance				
Revenue Balance	\$474	\$488	\$433	\$433

Revenue by Geography

(in millions):				
Americas	\$191	\$203	\$216	\$610
Europe	\$259	\$267	\$258	\$784
Asia/Pacific	\$149	\$150	\$133	\$431
Revenue by Segment				
(in millions):				
Platform				
Solutions and Emerging		4070	4060	d017
Business and Other	\$278	\$270	\$269	\$817
Architecture, Engineering and				
Construction	\$129	\$144	\$134	\$407
Manufacturing Solutions		\$131	\$134	\$374
Media and Entertainment	•	\$69	\$73	\$209
Other	\$67 \$6	\$6 \$6	\$73 \$7	\$18
OCICI	ŲΟ	ŲΟ	Υ,	910
Other Revenue Statistic	cs:			
% of Total Rev from				
AutoCAD and AutoCAD LT	41%	35%	35%	37%
% of Total Rev from 3D				
design products	24%	26%	27%	26%
% of Total Rev from				
Emerging Economies	17%	18%	19%	18%
Upgrade Revenue				
(in millions)	\$61	\$58	\$43	\$162
Essentia (Inferentia)	١			
Favorable (Unfavorable Impact of U.S. Dollar)			
Translation Relative				
to Foreign Currencies				
Compared to Comparable	2			
Prior Year Period	-			
(in millions):				
FX Impact on				
Total Net Revenue	\$41	\$42	\$18	\$101
FX Impact on Total	7	7	710	7-0-
Operating Expenses	\$(14)	\$(11)	\$(3)	\$(28)
FX Impact on Total	+ (= -)	1 (/	+ (-)	+ (= -)
Net Income	\$27	\$31	\$15	\$73
Gross Margin by Segment	_			
(in millions):				
Platform Solutions and				
Emerging Business and				
Other	\$263	\$255	\$257	\$775
Architecture,				
Engineering and	4110	4122	4106	4250
Construction	\$119	\$133	\$126	\$378
Manufacturing Solutions		\$122	\$117	\$349
Media and Entertainment Unallocated amounts	•	\$52	\$57	\$159
Unallocated amounts	\$(1)	\$(2)	\$(3)	\$(6)
Common Stock				
Statistics:				
GAAP Shares				
Outstanding 223	3,616,000	224,528,000	226,248,000	226,248,000
GAAP Fully				
Diluted Weighted				
Average Shares				
Outstanding 232	2,607,000	231,078,000	230,364,000	231,164,000
Shares				
Repurchased 8	,001,000	-	-	8,001,000

Statistics: Total AutoCADbased Installed 4,377,000 Base(7) 4,431,000 4,491,000 4,491,000 Total Inventor 794,000 817,000 841,000 Installed Base(7) 841,000 Total Maintenance Installed Base 1,587,000 1,644,000 1,696,000 1,696,000

- (1) Totals may not agree with the sum of the components due to rounding.
- (2) To supplement our consolidated financial statements presented on a GAAP basis, Autodesk provides investors with certain non-GAAP measures including non-GAAP net income, non-GAAP net income per share, non-GAAP cost of license and other revenue, non-GAAP gross margin, non-GAAP operating expenses, non-GAAP income from operations, non-GAAP interest and other income, net and non-GAAP provision for income taxes. These non-GAAP financial measures are adjusted to exclude certain costs, expenses, gains and losses, including stock-based compensation expense, employee tax reimbursements related to our stock option review, litigation expenses, in-process research and development expenses, restructuring expenses, amortization of purchased intangibles, investment impairment and income tax expenses. See our reconciliation of GAAP financial measures to non-GAAP financial measures herein. We believe these exclusions are appropriate to enhance an overall understanding of our past financial performance and also our prospects for the future, as well as to facilitate comparisons with our historical operating results. These adjustments to our GAAP results are made with the intent of providing both management and investors a more complete understanding of Autodesk's underlying operational results and trends and our marketplace performance. For example, the non-GAAP results are an indication of our baseline performance before gains, losses or other charges that are considered by management to be outside our core operating results. In addition, these non-GAAP financial measures are among the primary indicators management uses as a basis for our planning and forecasting of future periods.

There are limitations in using non-GAAP financial measures because the non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. The non-GAAP financial measures are limited in value because they exclude certain items that may have a material impact upon our reported financial results. The presentation of this additional information is not meant to be considered in isolation or as a substitute for the directly comparable financial measures prepared in accordance with generally accepted accounting principles in the United States. Investors should review the reconciliation of the non-GAAP financial measures to their most directly comparable GAAP financial measures as provided in the tables accompanying this press release.

Fiscal Year 2009	QTR 1	QTR 2	QTR 3 Q	TR 4 YTD 2009
(3) GAAP Operating				
Expenses	\$421	\$441	\$415	\$1,277
Stock-based				
compensation				
expense	(24)	(22)	(21)	(68)
Amortization				
of customer				
relationships				
and trademarks	(3)	(6)	(7)	(17)
In-process				
research				

	and				
	development Non-GAAP	-	(17)	(1)	(18)
	Operating				
	Expenses	\$394	\$396	\$385	\$1,175
(4)	GAAP Operating Margin Stock-based	20%	19%	23%	21%
	compensation expense Amortization	4%	4%	4%	4%
	of developed technology Amortization of customer	1%	1%	1%	1%
	relationships and trademarks In-process research	1%	1%	1%	1%
	and development Non-GAAP	0%	3%	0%	1%
	Operating Margin	25%	28%	29%	27%
(5)	GAAP Net Income	\$95	\$90	\$104	\$289
	Stock-based compensation				
	expense Amortization of	25	23	23	71
	developed technology Amortization of customer	4	5	6	15
	relationships and trademarks In-process research	3	6	7	17
	and development Income tax	-	17	1	18
	effect on difference between GAAP and non-GAAP total costs and expenses at				
	a normalized rate	(9)	(11)	(12)	(32)
	Non-GAAP Net Income	\$117	\$130	\$130	\$377
(6)	GAAP Diluted Net Income Per Share Stock-based	\$0.41	\$0.39	\$0.45	\$1.25
	compensation expense Amortization of	0.11	0.10	0.10	0.31
	developed technology	0.01	0.02	0.03	0.06

Amortization of customer relationships and trademarks	0.01	0.03	0.03	0.07
In-process				
research				
and				
development	-	0.07	_	0.07
Income tax				
effect on				
difference				
between				
GAAP and				
non-GAAP				
total costs				
and expenses at				
a normalized				
rate	(0.04)	(0.05)	(0.05)	(0.14)
Non-GAAP				
Diluted Net				
Income Per				
Share	\$0.50	\$0.56	\$0.56	\$1.62

(7) Q2 FY09 Total AutoCAD-based Installed Base and Total Inventor Installed Base amounts have been adjusted to conform to current period presentation.

Investors: David Gennarelli, david.gennarelli@autodesk.com, 415-507-6033 Katie Blanchard, katherine.blanchard@autodesk.com, 415-507-6034

Press: Pam Pollace, pam.pollace@autodesk.com, 415-547-2441 Colleen Rubart, colleen.rubart@autodesk.com, 415-547-2368

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