

Autodesk Names CAD Research North American Reseller of the Quarter

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Customer Training Initiatives and Involvement in Local Community Earns 17-year Autodesk Reseller Top Honors for the Region

SAN RAFAEL, Calif., April 24 /PRNewswire-FirstCall/ -- Autodesk (Nasdaq: ADSK), today announced that it has selected CAD Research as Reseller of the Quarter for North America for the fourth quarter of fiscal year 2009. The designation recognizes the reseller not only for its sales performance and dedication to customer service, but also for the growth of its operations and its investment in the business of selling Autodesk software. Autodesk selected CAD Research from more than 150 resellers throughout North America.

"CAD Research is a true leader in how they partner with customers," said Steven Blum, senior vice president, Americas Sales, Autodesk. "CAD Research makes design software training available at no cost to customers who have been recently displaced as a result of the current economic climate. We're very pleased to honor this pioneering, 17-year channel partner as our reseller of the quarter."

CAD Research has a history of providing great customer service, as more than 85 percent of its business comes from existing customers. They work closely with companies such as Baker Corporation, a professional engineering and consulting company for public and private sector clients worldwide, to provide the training and support they need to create value and provide innovative solutions for their clients in aviation, defense, environmental, facilities, geospatial IT, utilities and infrastructure.

"With CAD Research's solutions, services, and training, Baker Corporation is able to sustain a scalable CAD production environment and provide support to more than 2,400 engineering professionals, resulting in reduced costs and improved efficiencies," said Garry Grafton, Director of CADD Services at Baker Corporation. "The product training our staff has received from CAD Research translates to significant savings for Baker."

"We are honored to accept this recognition for our work with our customers and training initiatives," said Frank Lochner, president, CAD Research.

"Our customers are at the heart of our business, and we strive to always go above and beyond in providing customization, system integration, networking, vertical market training and support that meet their unique needs and requirements."

CAD Research credits its strong sales performance this quarter to the 2006 retirement of some Autodesk products, and the 0% financing program offered by Autodesk. CAD Research is also helping to make connections among displaced customers' and assist them in their search for their next job.

The Reseller of the Quarter designation is based on factors such as quality of customer service and support, overall sales, vertical sales and overall growth.

Located in Pittsburgh, PA, CAD Research serves companies in the building, construction, infrastructure, GIS and media and entertainment markets. The reseller's customers have gravitated toward new AutoCAD Civil 3D software features as well as its interoperability with Autodesk Revit Architecture in conjunction with Autodesk Navisworks software.

CAD Research is a sponsor of local Autodesk Civil 3D and Autodesk Revit software user groups, which give the reseller the opportunity to offer insight on Autodesk solutions and share program updates with the Autodesk user base in Pennsylvania. CAD Research is truly seen as a trusted advisor in the local design community.

About CAD Research, Inc.

CAD Research, Inc., located in Pittsburgh, PA, began in 1992 as a provider of Autodesk software solutions and services to engineering entities in the tri-state area. The company is currently the region's leader for CAD Solutions in multiple vertical markets.

As an Autodesk Value Added Reseller, CAD Research, Inc. offers customization, system integration, networking, vertical market training and support options to meet customers' unique requirements. CAD Research application engineers provide customers with installation and customization service, in addition to industry leading technical support. In addition to Autodesk products, CAD Research offers hardware products by Hewlett Packard and is an Authorized Service Partner for large format plotters and supplies. For additional information about CAD Research, call (412) 442-4500 or visit www.cadresearch.net.

About Autodesk

Autodesk, Inc., is a world leader in 2D and 3D design software for the manufacturing, building and construction, and media and entertainment markets. Since its introduction of AutoCAD software in 1982, Autodesk has developed the broadest portfolio of state-of-the-art Digital Prototyping solutions to help customers experience their ideas before they are real. Fortune 1000 companies rely on Autodesk for the tools to visualize, simulate and analyze real-world performance early in the design process to save time and money, enhance quality and foster innovation. For additional information about Autodesk, visit www.autodesk.com.

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Contact: Angela Costa Simoes, (415) 547-2388

Email: angela.simoes@autodesk.com

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