



## Autodesk's Civil Engineering and Building Industry Software Used Nationwide by the Dewberry Companies

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### ***Avatech Solutions Instrumental in \$600,000 Software Upgrade; Autodesk Software Chosen for Its Integration Across the Civil Engineering and Building Design Workflow***

Autodesk, Inc. (Nasdaq:ADSK) and Avatech Solutions today announced that The Dewberry Companies, a national engineering and architectural firm, has selected Autodesk's civil engineering and model-based design building industry software for all of its nationwide companies. By using Autodesk software, The Dewberry Companies get a design solution that meets its productivity requirements for civil and building systems engineering and architecture as well as business requirements for the sharing of network licenses to reduce costs.

The Dewberry Companies Ranks 52nd on Engineering News Record's annual Top 500 Design Firm List for 2002.

Avatech Solutions, the largest Autodesk Systems Center and services provider in the United States, and Autodesk's sales teams worked closely with The Dewberry Companies to determine their specific productivity and business requirements, which included integrating and maintaining data integrity (including legacy data), collaborating with colleagues, and streamlining usage of its product licenses throughout the company. Together they created a customized solution that enables efficient data sharing and collaboration across disciplines at the project team level. The solution includes:

- Avatech Technical Support and Consulting Services
- Autodesk Land Desktop
- Autodesk Civil Design
- Autodesk Survey
- Autodesk Raster Design
- Autodesk Architectural Desktop
- Autodesk Building Mechanical
- Autodesk Building Electrical

"One of our biggest challenges has been data integration and collaboration across our civil engineering and building design project teams," said Henry Tyler, director of information technology at Dewberry. "Autodesk and Avatech worked hard to understand what our particular needs are and they created a solution that addresses these problems, freeing project teams to focus on what they do best, create great designs for our clients."

"It was important to Dewberry that they could leverage their previous investments in processes, data, and applications, including Autodesk's and other vendors," said Stephen Bamberger, business unit manager for Avatech Solutions. "Autodesk's inside sales team combined with Avatech's historical and institutional knowledge of Autodesk's products gave Dewberry a tailored solution that will enable them to maximize previous investments as well as increase their competitiveness to deliver excellent results to clients."

#### About Avatech Solutions

Avatech Solutions, Inc. ([www.avatechsolutions.com](http://www.avatechsolutions.com)) is one of the most trusted names in design automation software, training and comprehensive technical services. Headquartered in Owings Mills, Maryland, the company offers a complete solution to customers through its national network of 20 locations coast to coast -- backed by a professional services group, training centers, and a national support center.

The company is the largest Autodesk software provider in the U.S. Avatech Solutions' 18,000 clients include industry leaders from the Engineering News Record's Top 100 and Fortune 500 lists.

#### About Autodesk

Founded in 1982, Autodesk, Inc., is the world's leading design and digital media creation, management, and distribution company. The company serves a diverse portfolio of markets, including building design, geographic information systems, manufacturing, digital media, and wireless data services. By delivering tools that foster innovation and creativity, Autodesk helps customers throughout the value chain leverage digital design data to work better, faster, and smarter. For more information about the company, see [www.autodesk.com](http://www.autodesk.com).

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