Safe Harbor

Each of the presentations today will contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the second quarter and fiscal year 2021; total addressable market (TAM), our long term financial and operational goals; our M&A strategy; our capital allocation initiatives; and our stock repurchase program. These statements reflect management's current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain subscriptions, billings, revenue, deferred revenue, margins and cash flow growth; difficulty in predicting those financial and performance metrics; failure to maintain spend management; developments in the COVID-19 pandemic and the resulting impact on our business and operations, general market, political, economic, and business conditions, failure to successfully integrate acquisitions and manage transitions to new business models and markets, including our efforts to expand in construction and manufacturing, and attract customers to our cloud-based offerings; failure to successfully expand adoption of our products; and negative developments in worldwide economic, business or political conditions.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Non-GAAP Financial Measures

These presentations include certain non-GAAP financial measures. Please see the section entitled "Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures" in the Appendices attached to the presentations for an explanation of management's use of these measures and a reconciliation of the most directly comparable GAAP financial measures.

AUTODESK **INVESTOR DAY**

JUNE 3, 2020

Accelerating Our Momentum: Construction at Autodesk

Jim Lynch

Vice President & General Manager,
Autodesk Construction Solutions

AUTODESK.

© 2020 Autodesk, Inc.

AUTODESK CONSTRUCTION SOLUTIONS

To help construction teams meet the world's rapidly expanding building and infrastructure needs, while making construction more predictable, safe, and sustainable.

~20%

SPEND
INCREASE

~25%

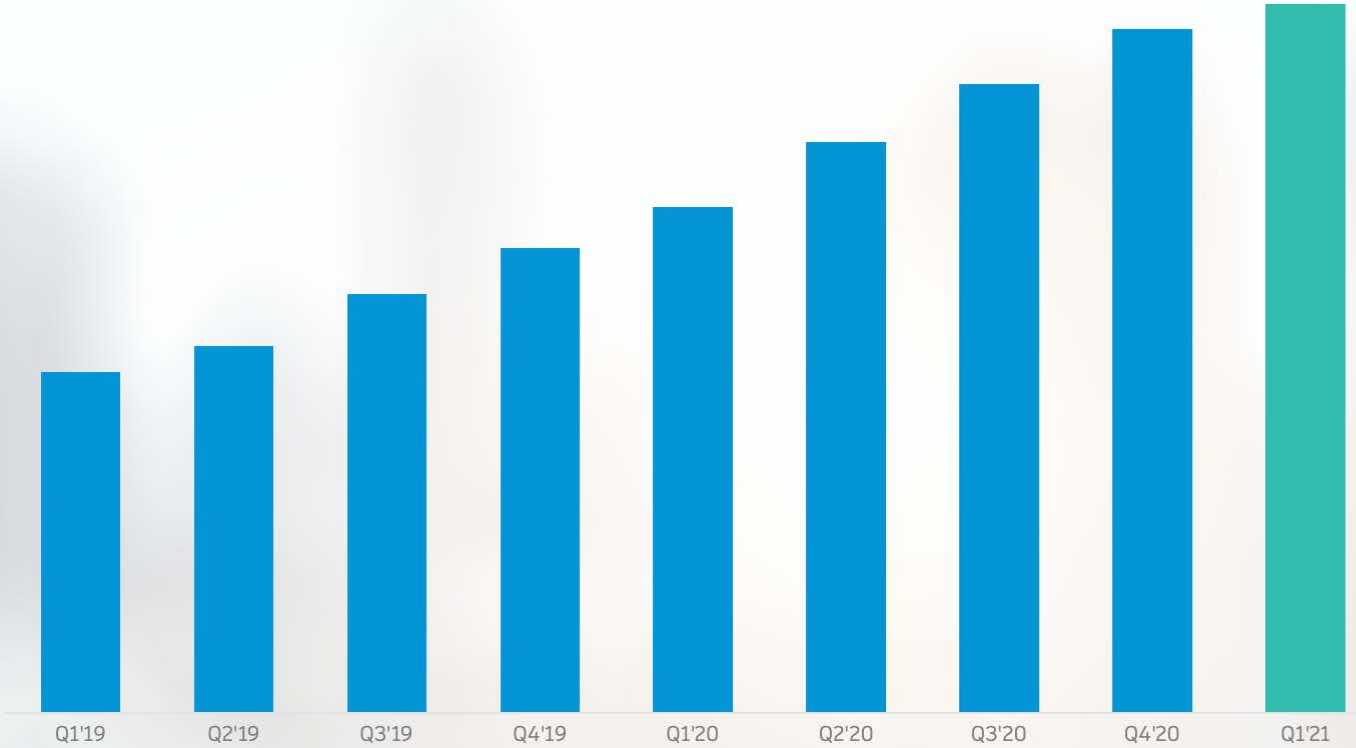
HEADCOUNT
INCREASE

~50%

ARR GROWTH FY20

~40%

ARR GROWTH Q1 FY21



APPROX.

125-135%

REVENUE EXPANSION RATE
Q1FY20-Q1FY21

The Revenue Expansion Rate measures the year-over-year change in annualized value of ACS subscription revenue for the population of customers that existed at the end of the fiscal period one year ago ("base customers"). Revenue Expansion Rate is calculated by dividing the annualized value of ACS subscription revenue as of the period end date related to base customers by the annualized subscription revenue from one year ago related to the same base customers. The calculation is based on USD, fluctuations caused by changes in foreign currency exchange rates and hedge gains or losses have not been eliminated. The Revenue Expansion Rate excludes revenue related to Assemble Systems and BIM 360 Enterprise Business Agreements. The Revenue Expansion Rate includes annualized value of subscription revenue for BIM 360 excluding Enterprise Business Agreements associated with BIM 360 usage, PlanGrid and BuildingConnected acquisitions from the respective company's legacy financial systems. The PlanGrid and BuildingConnected financial data, prior to the acquisition by Autodesk, are unaudited and were not subject to Autodesk's internal controls over financial reporting. Accordingly, the data collected from such financial systems may not be accurate or complete. As such, the information presented is intended to convey an approximate indication of the trends, direction and magnitude of the ACS revenue expansion rate and is not intended to be an estimate, approximation or prediction of, or substitute for, Autodesk's audited financial statements filed with the U.S. Securities and Exchange Commission. Autodesk does not anticipate continuing to disclose the Revenue Expansion Rate.

FY20 Highlights

~50%

Y/Y INCREASE IN ACS MONTHLY ACTIVE USERS

190+

ENTERPRISE DEALS

FY20 Highlights

~50%

Y/Y INCREASE IN ACS MONTHLY ACTIVE USERS

190+

ENTERPRISE DEALS

$100M+

PLANGRID ARR

$56B

PROJECTS BID EACH MONTH ON BUILDINGCONNECTED

85%

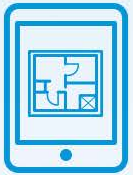
Y/Y INCREASE IN BIM 360 ACTIVE PROJECTS

AUTODESK **CONSTRUCTION CLOUD**™

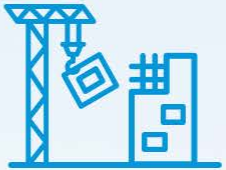
Role of Technology

Role of Technology

REMOTE WORK

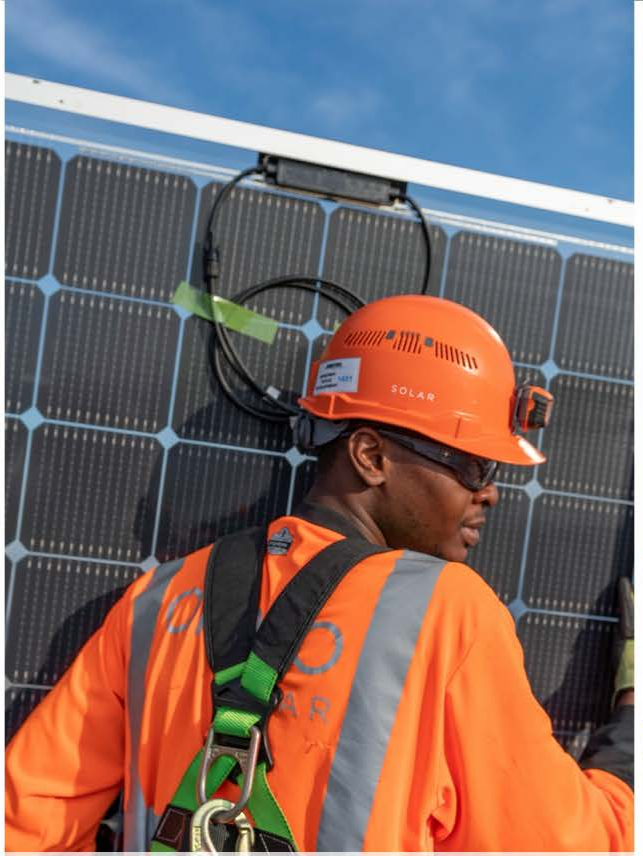


GREATER VISIBILITY



ACCELERATING PREFABRICATION

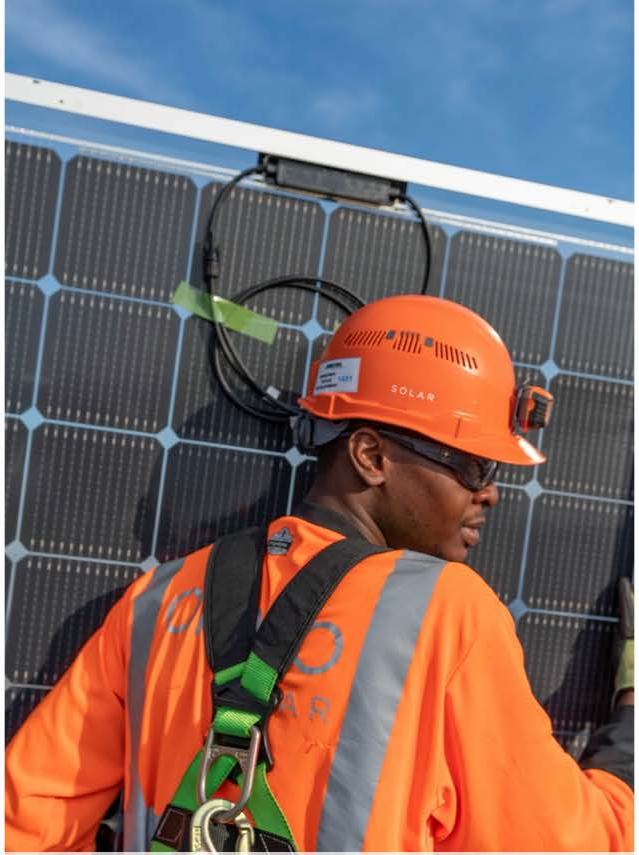
DELIVER THE AUTODESK CONSTRUCTION CLOUD



DRIVE EXPANSION

PROVIDE AN EXCEPTIONAL CUSTOMER EXPERIENCE

DELIVER THE AUTODESK CONSTRUCTION CLOUD



DRIVE EXPANSION

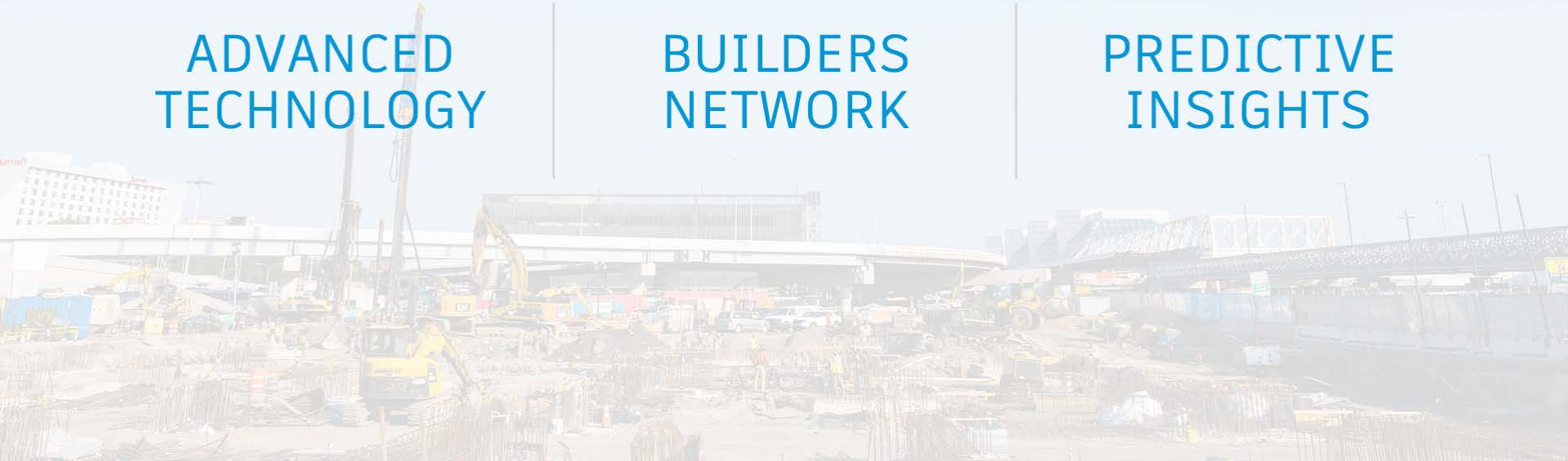
PROVIDE AN EXCEPTIONAL CUSTOMER EXPERIENCE

AUTODESK CONSTRUCTION CLOUD™

ADVANCED TECHNOLOGY

BUILDERS NETWORK

PREDICTIVE INSIGHTS



“Autodesk Construction Cloud will definitely help us get more control of our project data for collaboration between project stakeholders.

The future is not departments working in silos, but connected across all disciplines to build more efficiently, sustainably, and safely.”

Amr Raafat, Windover Construction

Product Objectives

Delivering the Autodesk Construction Cloud

DRIVE UNIFICATION TO SINGLE SOLUTION

BEST-IN-CLASS CAPABILITIES

DELIVER MEANINGFUL WORKFLOWS

Product Objectives

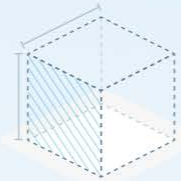
Delivering the Autodesk Construction Cloud

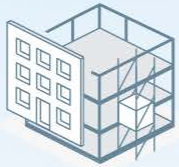
DRIVE UNIFICATION TO SINGLE SOLUTION

BEST-IN-CLASS CAPABILITIES

DELIVER MEANINGFUL WORKFLOWS

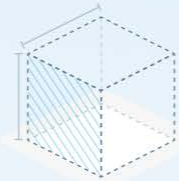
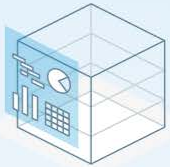
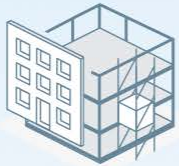
AUTODESK **CONSTRUCTION CLOUD**™





APPS	DESIGN	PLAN	BUILD	OPERATE
WORKFLOWS	▪ Design Authoring ▪ Design Collaboration	▪ Model Conditioning ▪ Model Coordination ▪ Quantification ▪ Bid Management ▪ Qualification	▪ Project Management ▪ Field Collaboration ▪ Quality & Safety ▪ Cost Control ▪ Commissioning	▪ Facilities Maintenance ▪ Asset Lifecycle
SHARED DATA PLATFORM	**DATA** Models · Drawings · Issues · Specifications · RFIs · Cost · Assets · As-Builts			
INSIGHT	**PREDICTIVE ANALYTICS & RISK MANAGEMENT** Predictive Analytics · Benchmark Reports · Mitigation Strategies			
NETWORK	**BUILDERS NETWORK**			

AUTODESK **CONSTRUCTION CLOUD**™

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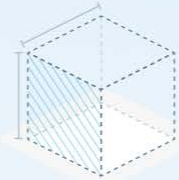
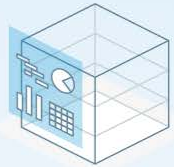
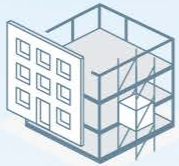
AUTODESK CONSTRUCTION CLOUD™

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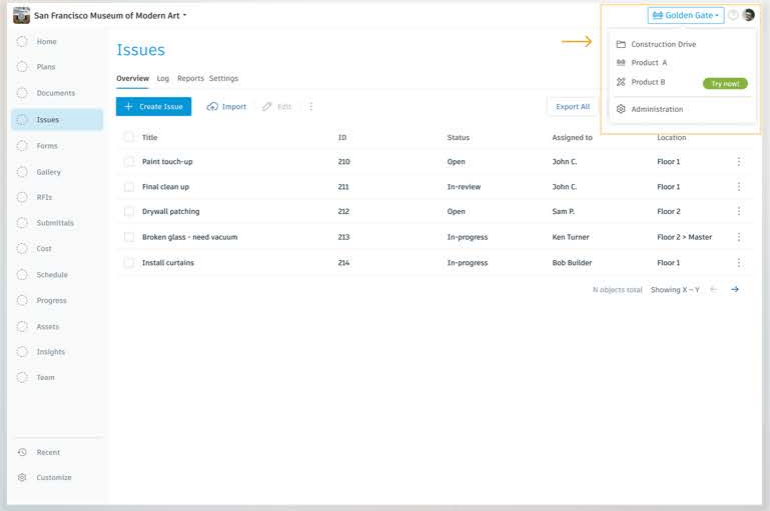
NETWORK	BUILDERS NETWORK			

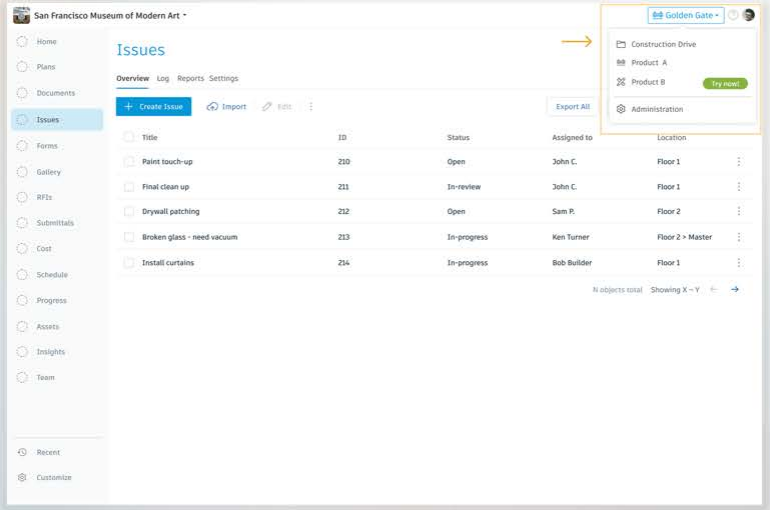
Drive Unification to Single Solution

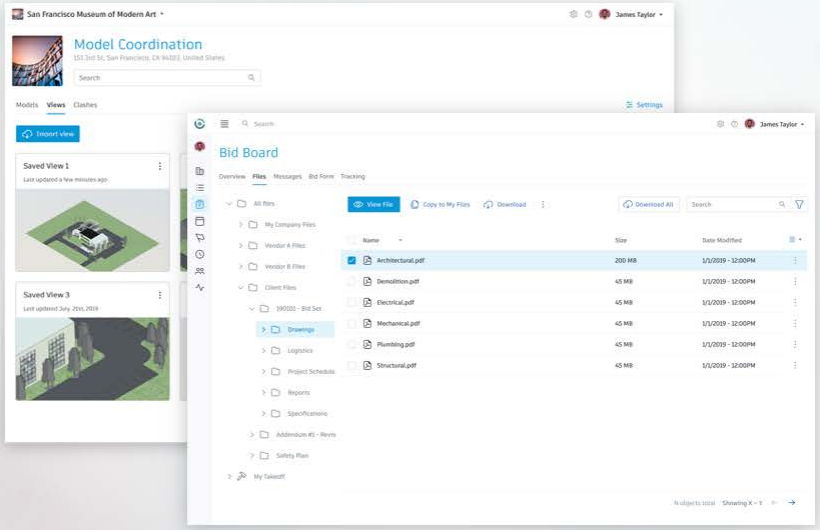


PHASE 1

Best in class capabilities
Field & Project Management
App built on ACC Platform

Drive Unification to Single Solution





PHASE 1

Best in class capabilities
Field & Project Management
App built on ACC Platform

PHASE 2

Pre-Construction Apps added
to ACC Platform

Product Objectives

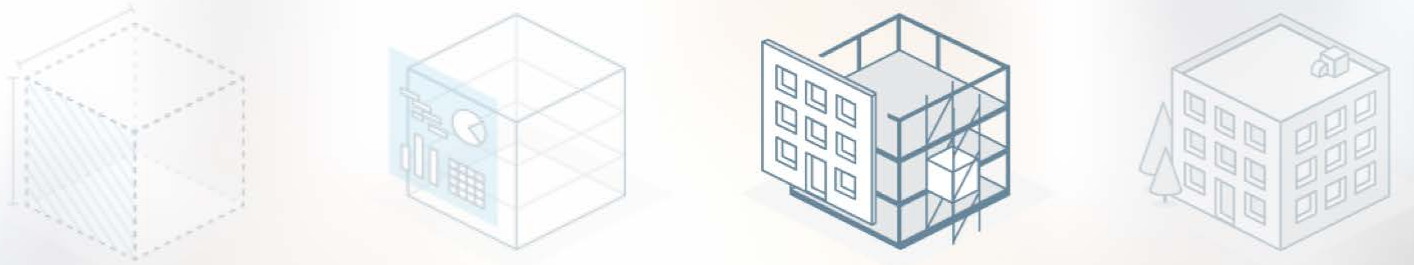
Delivering the Autodesk Construction Cloud

DRIVE UNIFICATION TO SINGLE SOLUTION

BEST-IN-CLASS CAPABILITIES

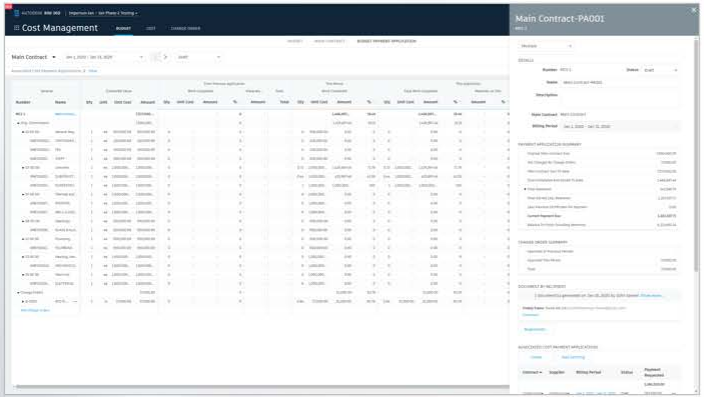
DELIVER MEANINGFUL WORKFLOWS

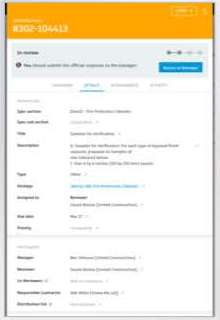
AUTODESK **CONSTRUCTION CLOUD**™

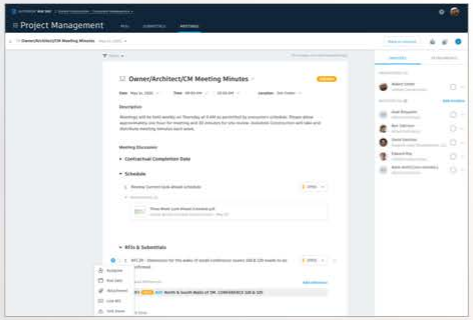


DESIGN PLAN **BUILD** OPERATE

Project Management & Cost Enhancements







RFIs

- RFIs on Mobile
- RFI Permission Changes
- RFI to Potential Change Order
- Edit Closed RFIs
- Modify RFI Pushpins

SUBMITTALS

- Submittals on Mobile
- Item Based Submittal Workflow
- Contractual & Workflow Date Tracking
- Re-open/Edit Closed Submittals

COST MANAGEMENT

- Workflow Based Actions
- Pay Applications
- Fundamental Forecasting
- Email Integration

MEETINGS TOOLSET

- Easy Agenda & Meeting Minute Management
- Assign Individuals to Action Items
- Document Attachments to Meeting Records & Items
- Link Issues & RFIs to Meeting Items
- Advanced Text Editing

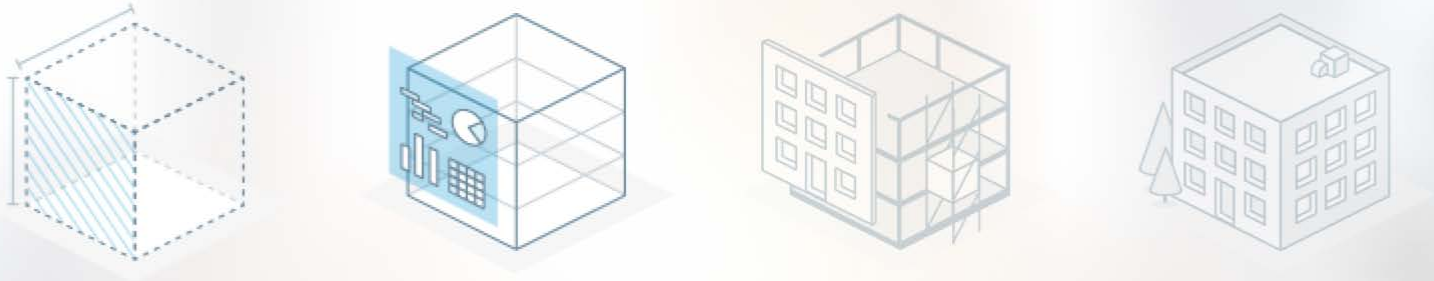
"The new tracking dates are a simple but powerful addition and pave the way to manage target dates and manage lead times. We are also very excited about the Meeting Minute module and being able to leverage them along with the Photo Module and create and manage Issues, RFI's, Submittals, and keep connected with less email is absolutely awesome. Great progress overall."

Andy Leek, Vice President, Technology & Innovation, Paric

MEJA CONSTRUCTION, INC.

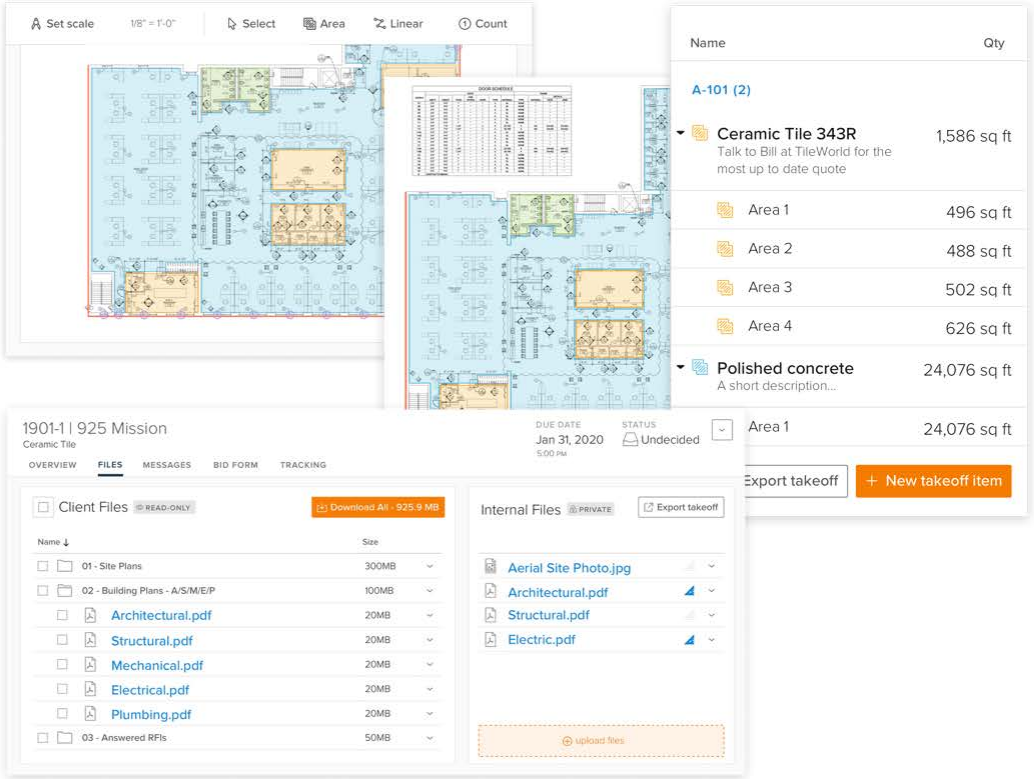
- One of Atlanta's largest K-12 construction companies
- PlanGrid customer looking for specific RFI workflow
- PlanGrid worked with local channel partner with track record supporting BIM 360 project management workflows
- Together, demonstrated power of our Project Management workflows
- 3-year deal & net-new BIM 360 Build & Cost customer

AUTODESK **CONSTRUCTION CLOUD**™



DESIGN — PLAN — BUILD — OPERATE

Preconstruction Enhancements



NOW AVAILABLE

- IFC Support in Design Collaboration
- Intelligent Clash Screenshot Attachment
- Multi-Model Coordination Issue Tracking
- Improved Navisworks & BIM 360 Integrations with Assemble
- 2D Plan Viewing with Take Offs in BC Pro
- Subcontractor Work Service Area
- Bid Package Export Tools
- Trade Defined Services
- Financial Analysis Enhancements

Product Objectives

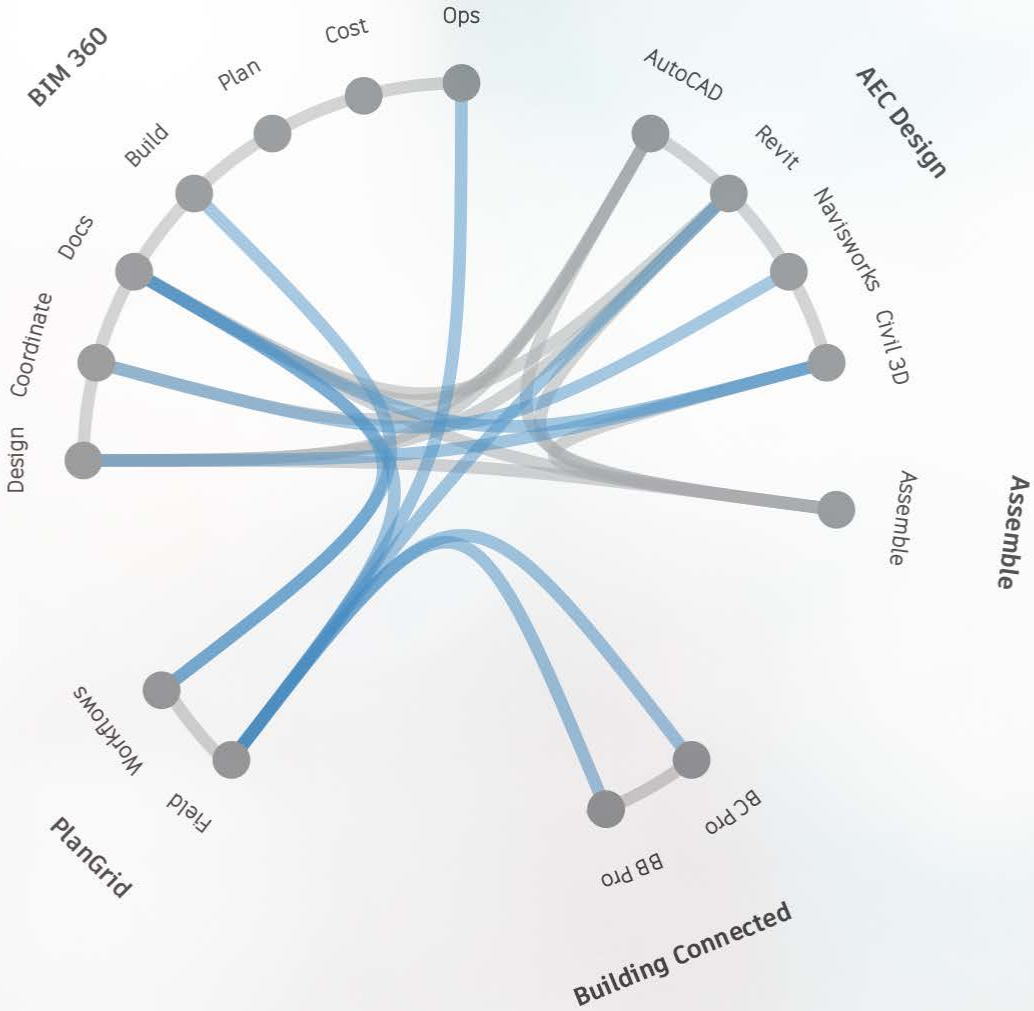
Delivering the Autodesk Construction Cloud

DRIVE UNIFICATION TO SINGLE SOLUTION

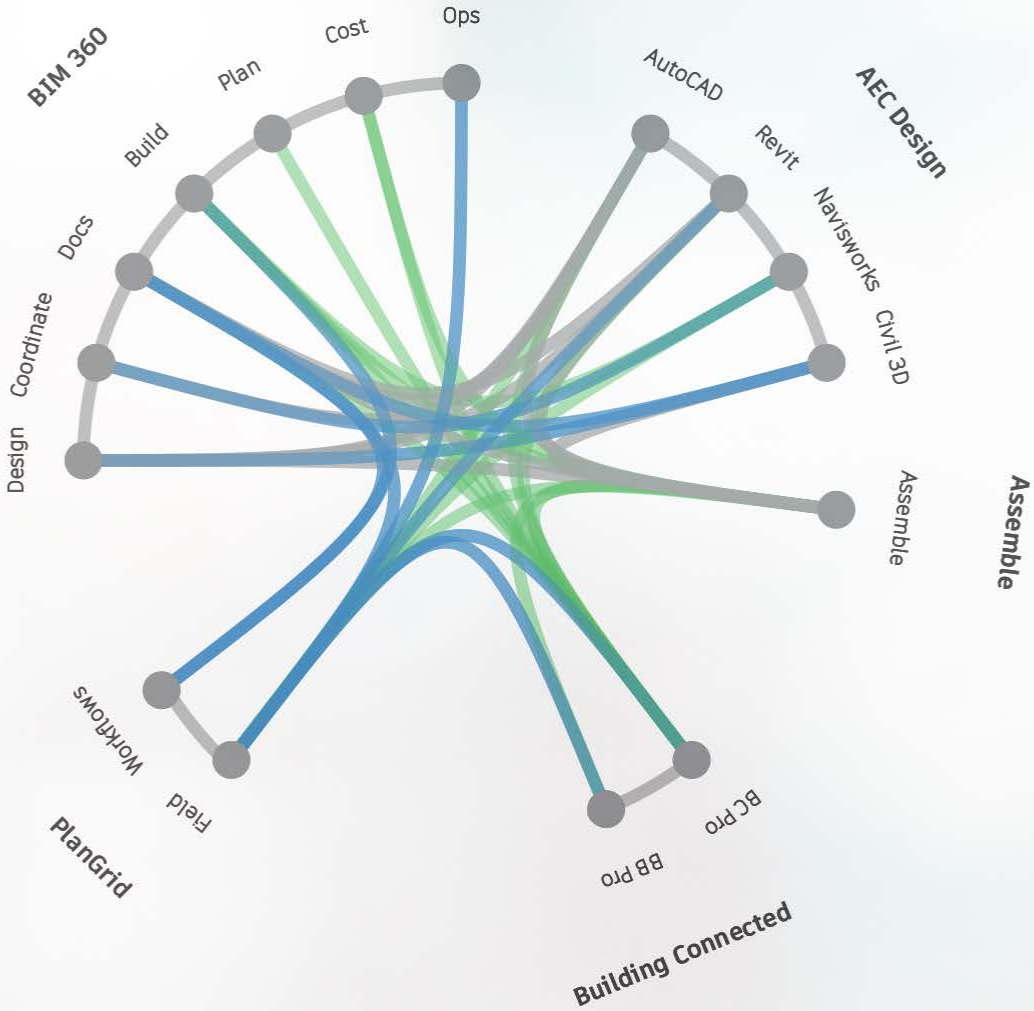
BEST-IN-CLASS CAPABILITIES

DELIVER MEANINGFUL WORKFLOWS

2018 Integrations
2019 Integrations



2018 Integrations
2019 Integrations
Planned Integrations



BREADTH
DEPTH
CONNECTIVITY

FULL ADOPTERS OF AUTODESK CONSTRUCTION CLOUD

BUILDINGCONNECTED TO PLANGRID

- Seamlessly transfer complex data from the design & planning phase into onsite workers saving 2+ weeks work per project

REVIT & BIM 360

- Co-author one model & enhance collaboration with trade partners

ASSEMBLE

- Progress tracking & connecting to PowerBI to improve monthly reports

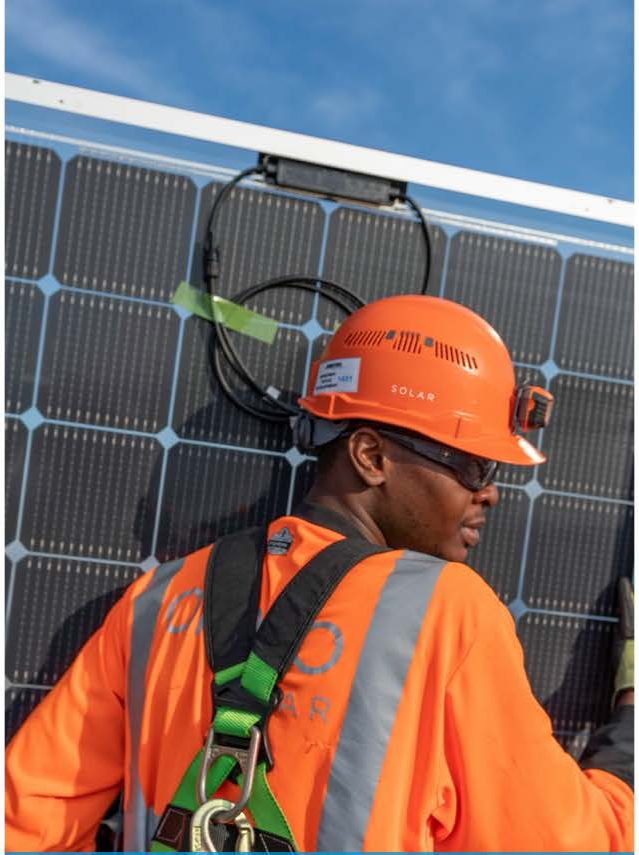
PLANGRID

- Digitize quality & safety reports, making it easier for teams to respond in real-time.

BIM 360 DOCS

- Use as common data environment to push data across the workflows

DELIVER THE AUTODESK CONSTRUCTION CLOUD



DRIVE EXPANSION

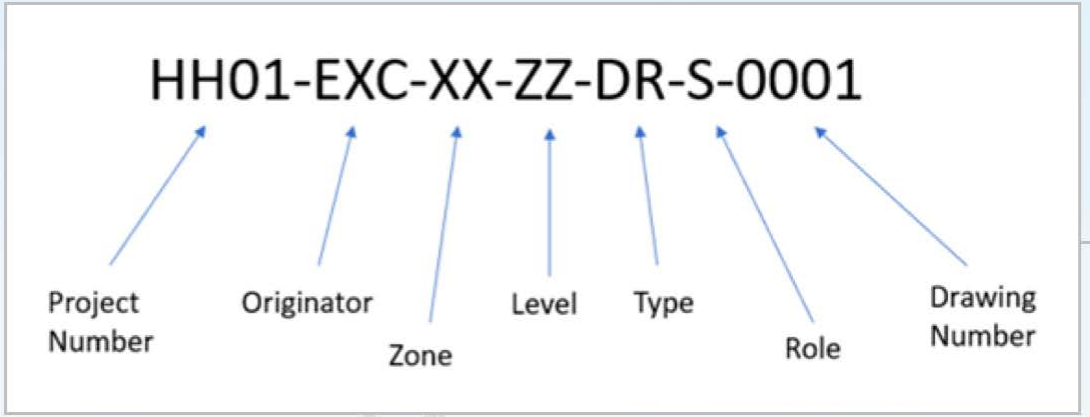
PROVIDE AN EXCEPTIONAL CUSTOMER EXPERIENCE

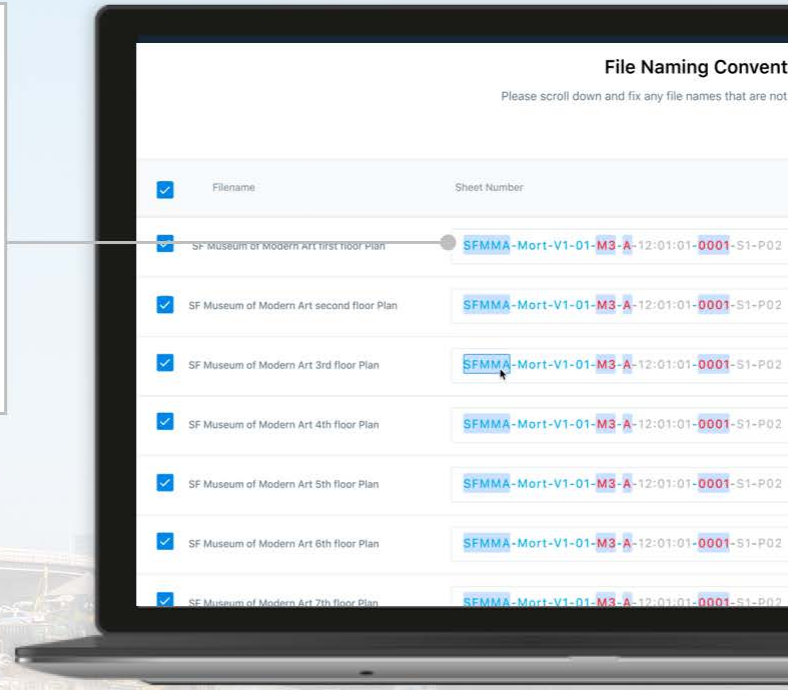
UK
Ireland
Nordics
Netherlands
North America
Australia
Japan
New Zealand
Singapore

Daiwa House

- Japan’s largest house builder
- Long time Autodesk customer
- Expanded account to include PlanGrid
- First major deal for PlanGrid use in Japan

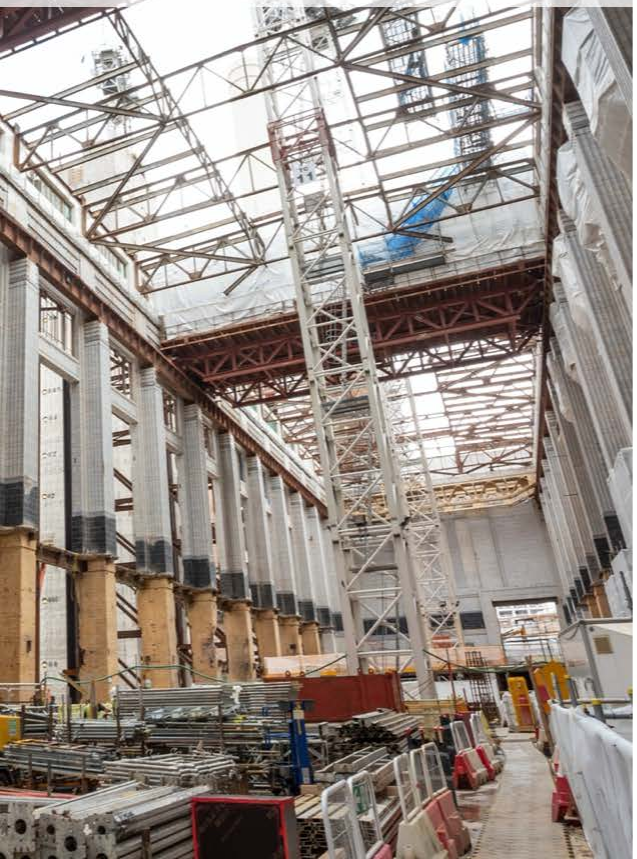
ISO 19650 Compliance





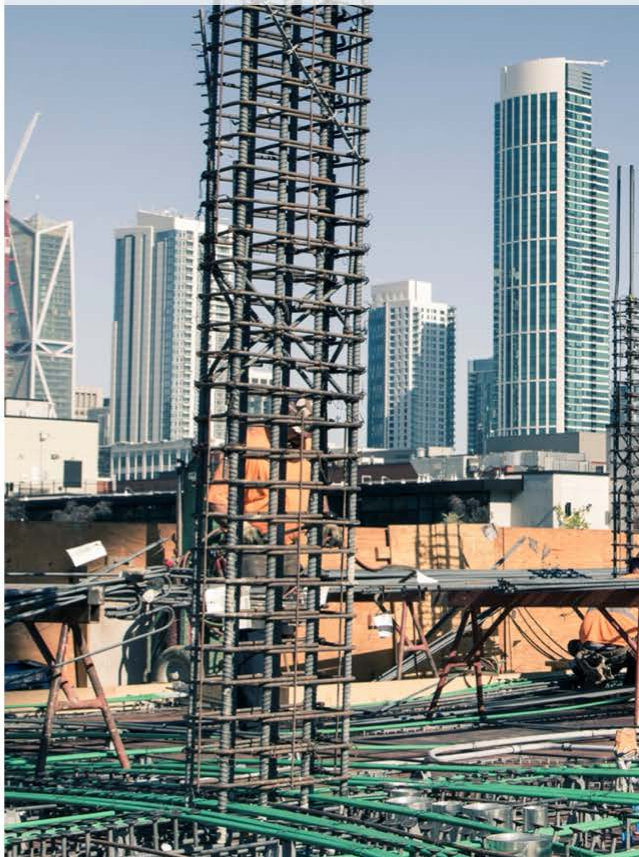
Growing Our Builders Network

OWNERS



SUBCONTRACTORS

INFRASTRUCTURE



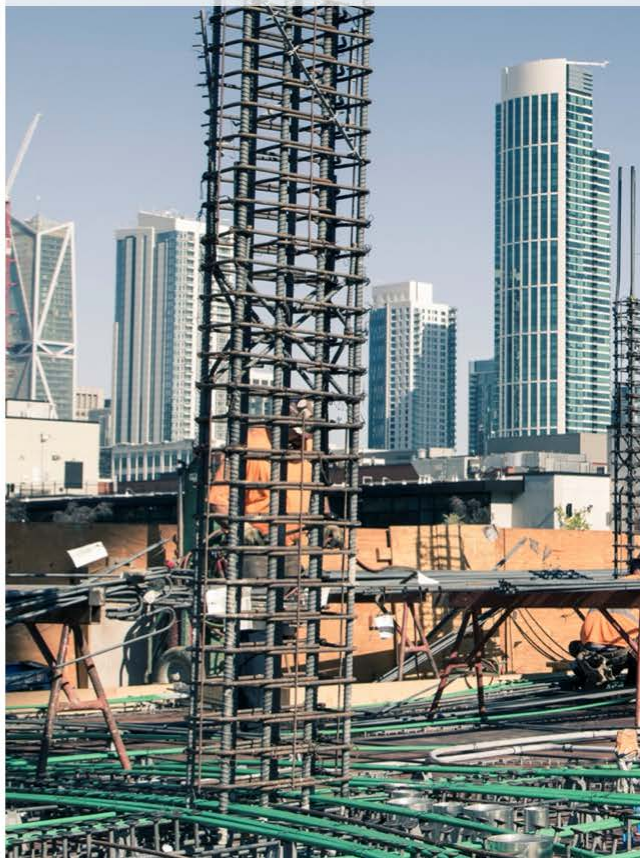
OWNERS

SUBCONTRACTORS

INFRASTRUCTURE

45%

Y/Y INCREASE IN ARR
(PG & BIM 360)



Data from 1/31/19-1/31/20

OWNERS

45%

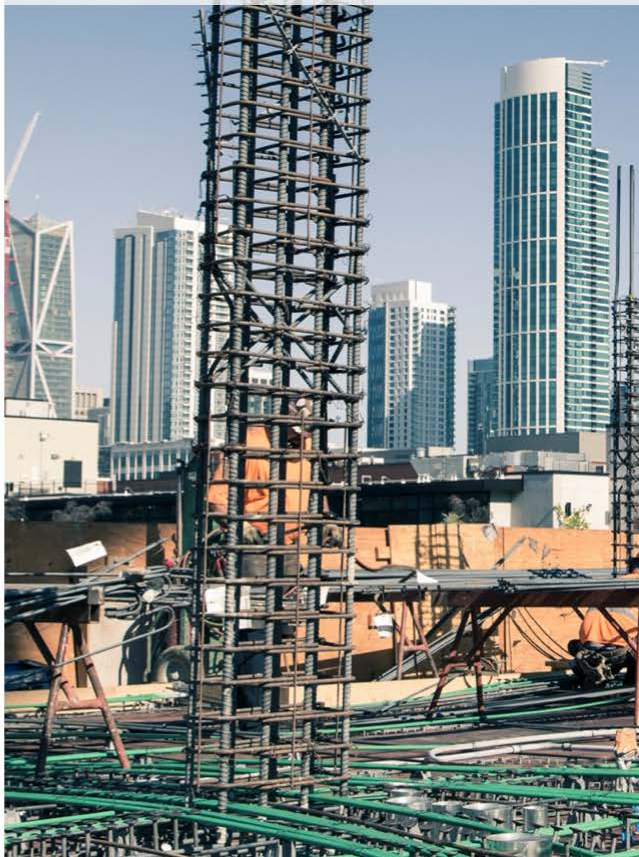
Y/Y INCREASE IN ARR
(PG & BIM 360)

SUBCONTRACTORS

34%

Y/Y INCREASE IN ARR
(PG)

INFRASTRUCTURE



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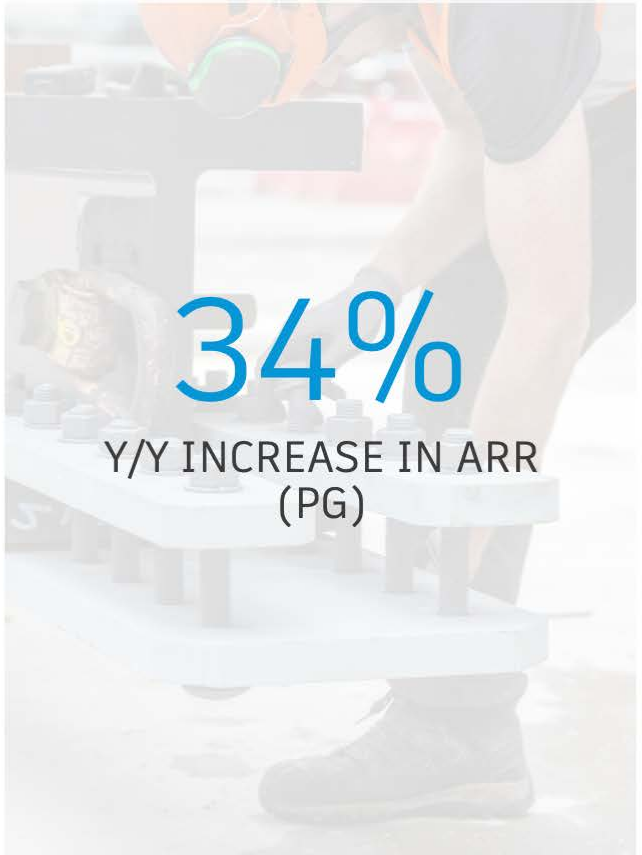
45%

Y/Y INCREASE IN ARR
(PG & BIM 360)

SUBCONTRACTORS



34%

Y/Y INCREASE IN ARR
(PG)

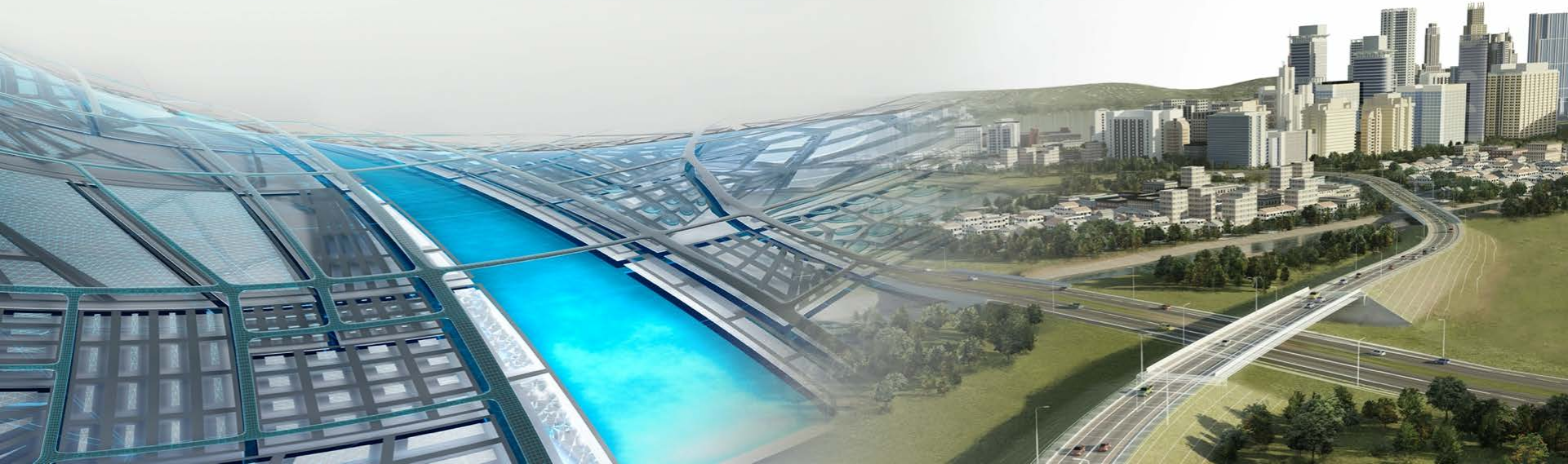
INFRASTRUCTURE

76%

Y/Y INCREASE IN ARR
(PG & BIM 360)

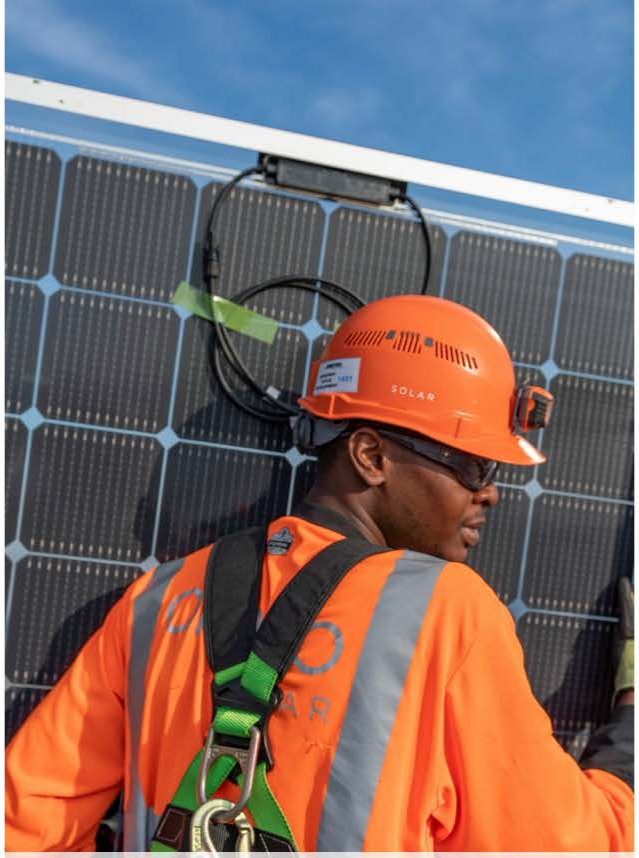
Data from 1/31/19-1/31/20

AUTODESK® CIVIL 3D®



AUTODESK + aurigo®

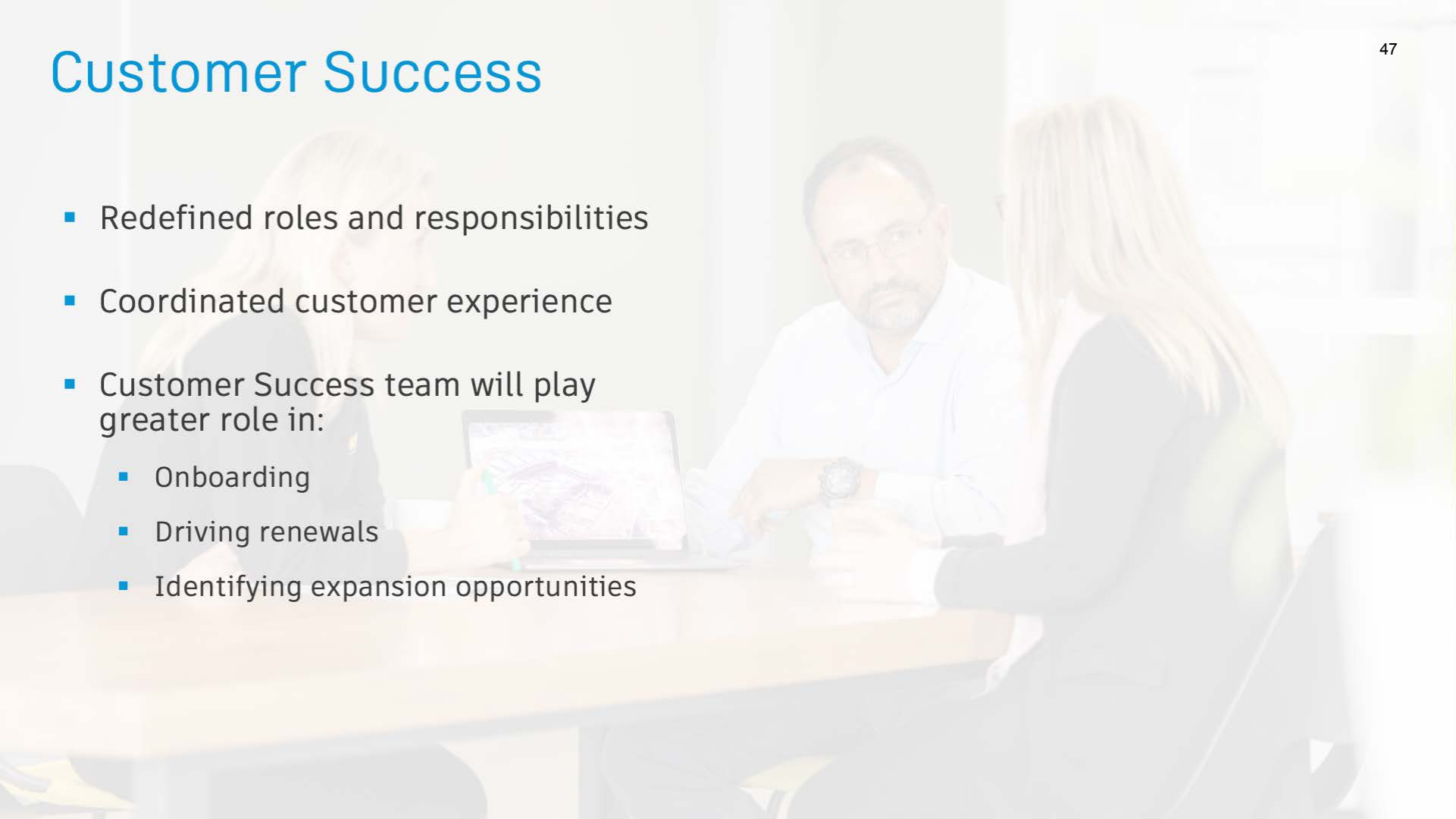
DELIVER THE AUTODESK CONSTRUCTION CLOUD



DRIVE EXPANSION

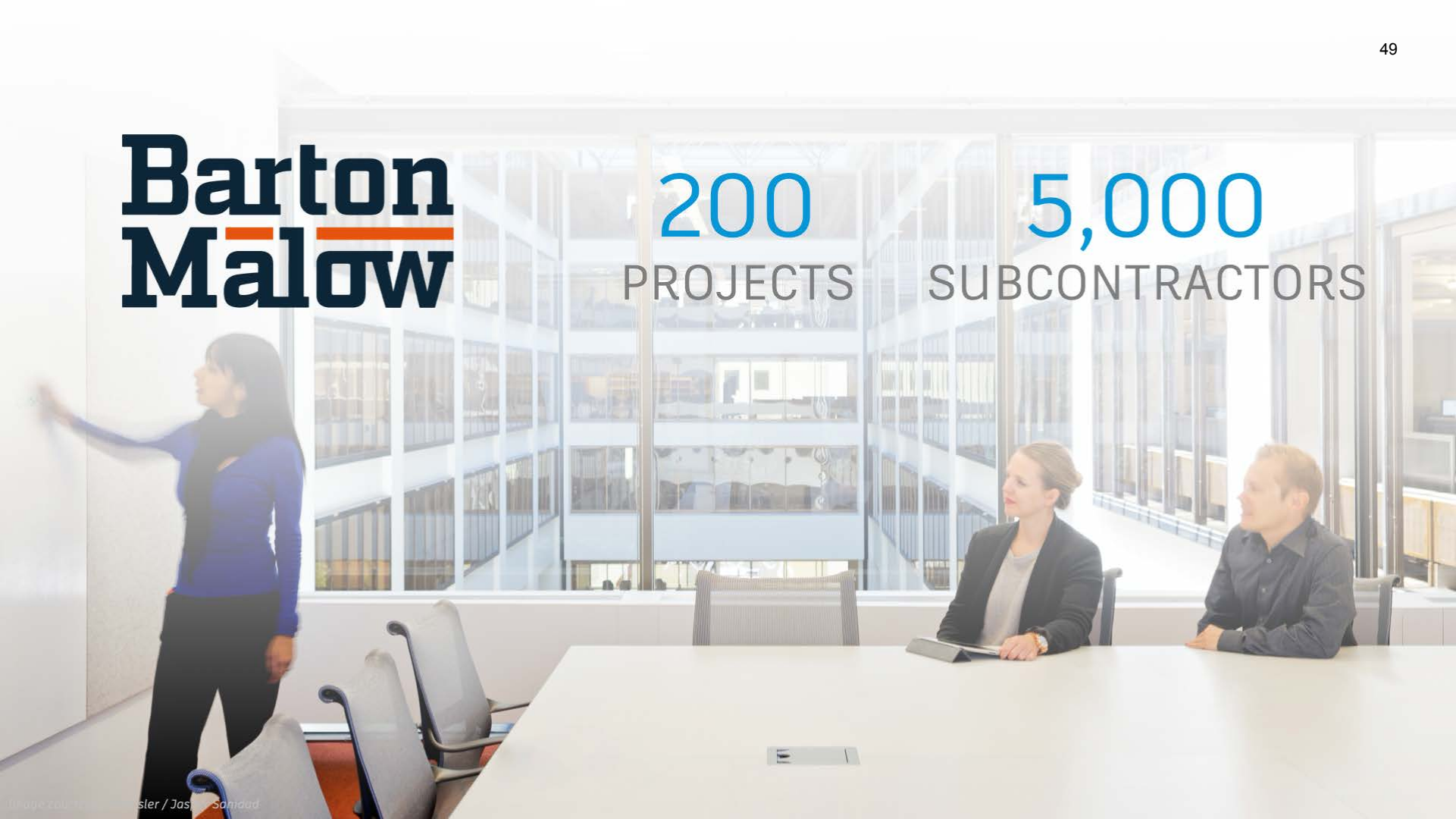
PROVIDE AN EXCEPTIONAL CUSTOMER EXPERIENCE

Customer Success

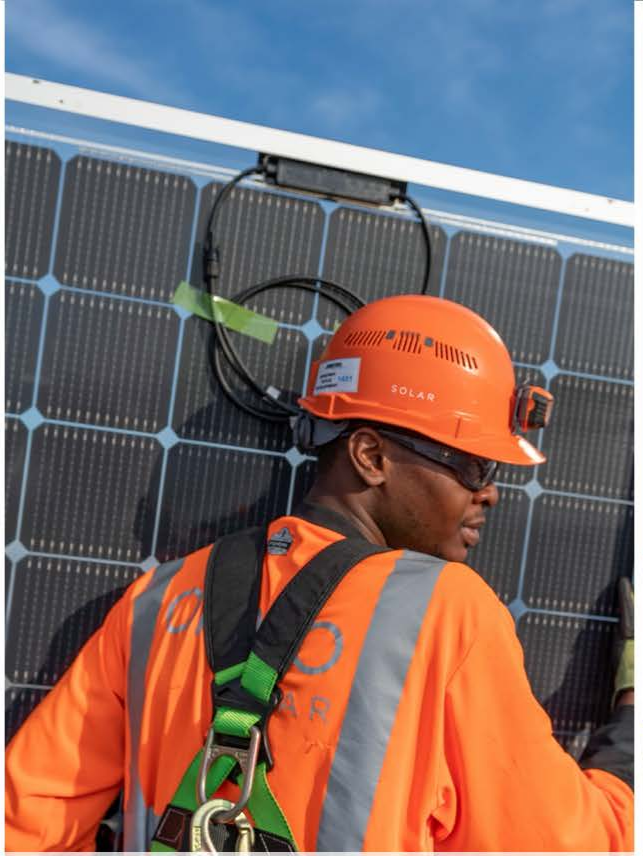


- Redefined roles and responsibilities
- Coordinated customer experience
- Customer Success team will play greater role in:
  - Onboarding
  - Driving renewals
  - Identifying expansion opportunities

Barton
Malow


Barton Malow
200
PROJECTS
5,000
SUBCONTRACTORS

DELIVER THE AUTODESK CONSTRUCTION CLOUD



DRIVE EXPANSION

PROVIDE AN EXCEPTIONAL CUSTOMER EXPERIENCE

How We Win

LEADERSHIP IN
DESIGN & BIM

How We Win

LEADERSHIP IN
DESIGN & BIM

BREADTH
OF PORTFOLIO

How We Win

LEADERSHIP IN
DESIGN & BIM

BREADTH
OF PORTFOLIO

GLOBAL PRESENCE
& SUPPORT

CONNECTED CONSTRUCTION

AUTODESK®

Make anything™

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