

Safe harbor



Each of the presentations today will contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the first quarter and fiscal year 2024; total addressable market (TAM), our long term financial and operational goals; our M&A strategy; our capital allocation initiatives; and our stock repurchase program. These statements reflect management's current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain subscriptions, billings, revenue, deferred revenue, margins and cash flow growth; difficulty in predicting those financial and performance metrics; failure to maintain disciplined and focused investment; failure to successfully integrate acquisitions and manage transitions to new business models and markets, including our efforts to expand in construction and manufacturing, and attract customers to our cloud-based offerings; failure to successfully expand adoption of our products; and negative developments in worldwide economic, business or political conditions.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Non-GAAP Financial Measures

These presentations include certain non-GAAP financial measures. Please see the section entitled "Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures" in the Appendices attached to the presentations for an explanation of management's use of these measures and a reconciliation of the most directly comparable GAAP financial measures.



AUTODESK INVESTOR DAY

March 22, 2023

Platform Capabilities Deliver Customer Outcomes

Raji Arasu

Executive Vice President, Chief Technology Officer

What we'll cover today



1

External context

Emerging tech, digital transformation and changing ecosystem

2

Our opportunity

Realized through our portfolio and shared capabilities

3

Why we win

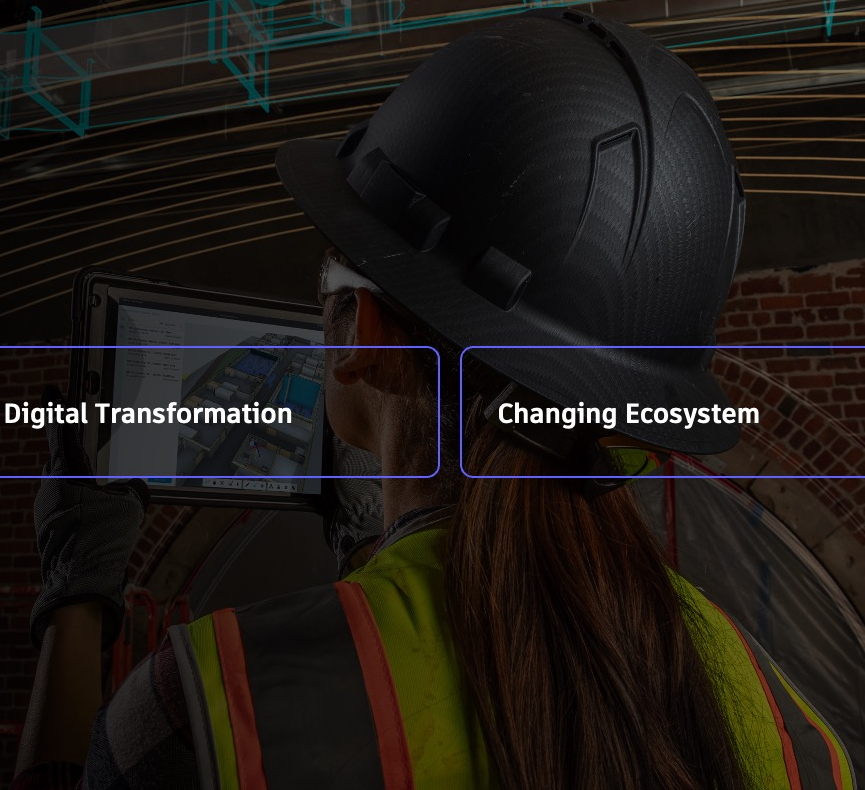
A flywheel enabling growth

Context

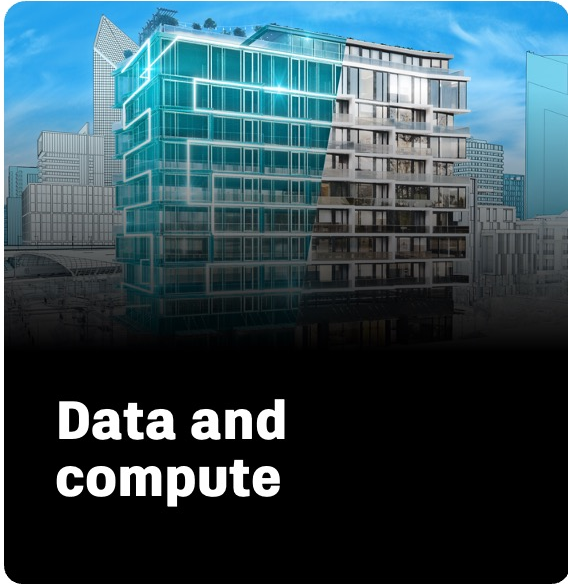
Emerging Technologies

Digital Transformation

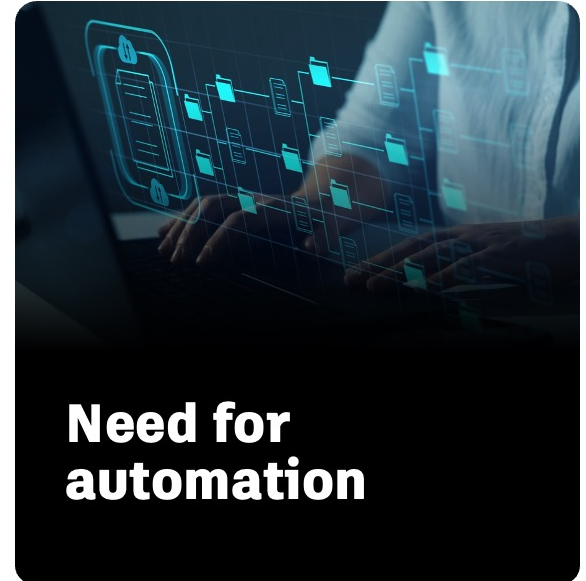
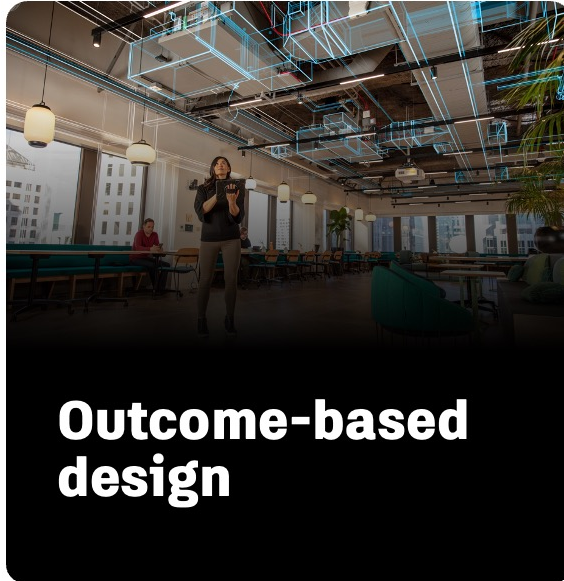
Changing Ecosystem



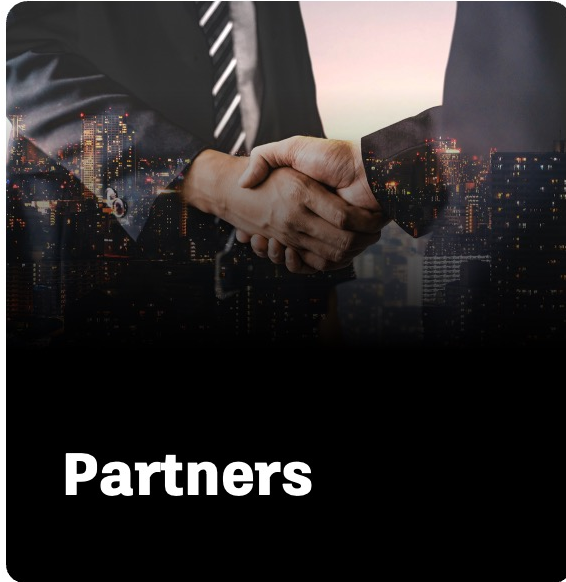
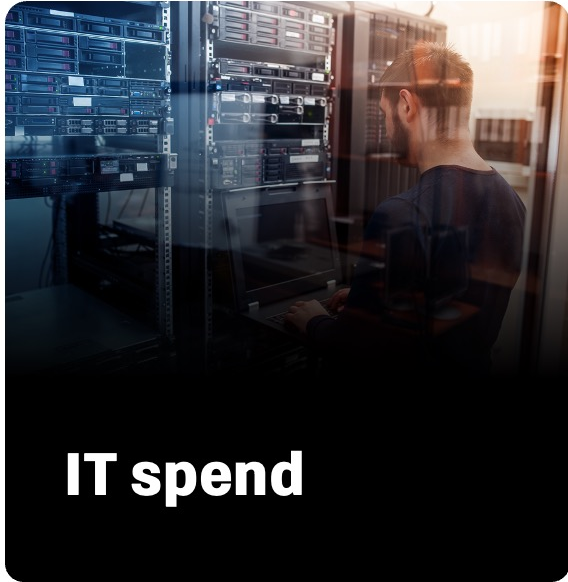
Emerging technologies



Our customers' digital transformation



Changing ecosystem



External factors inform customer outcomes



Our Opportunity

Trusted Platform

Connected Data

Connected Workflows

Uniquely positioned to take advantage of our portfolio

A platform-centric approach within and across industries

 **AUTODESK**
Fusion

 **AUTODESK**
Forma

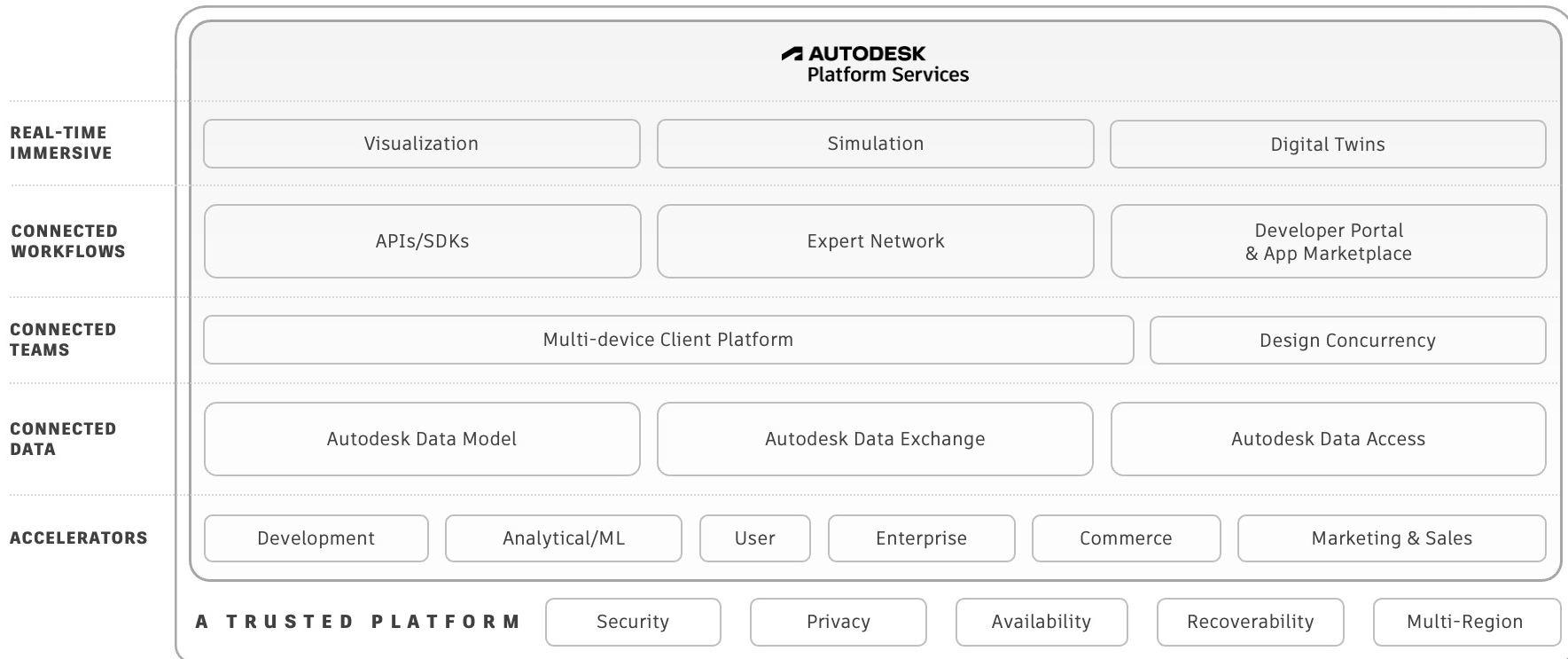
 **AUTODESK**
Flow

 **AUTODESK** Platform Services



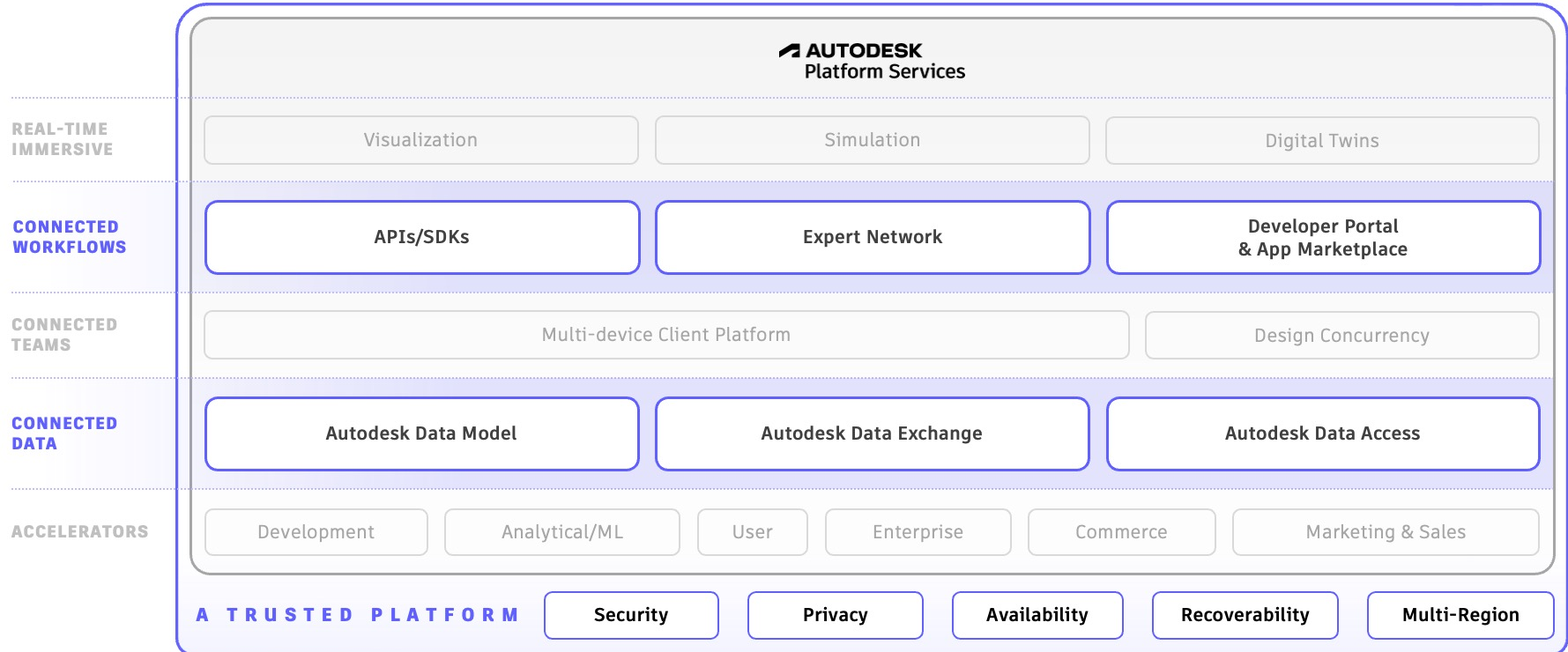
APS delivers cross industry acceleration

Meeting our customers' needs across industries



APS delivers cross industry acceleration

Meeting our customers' needs across industries

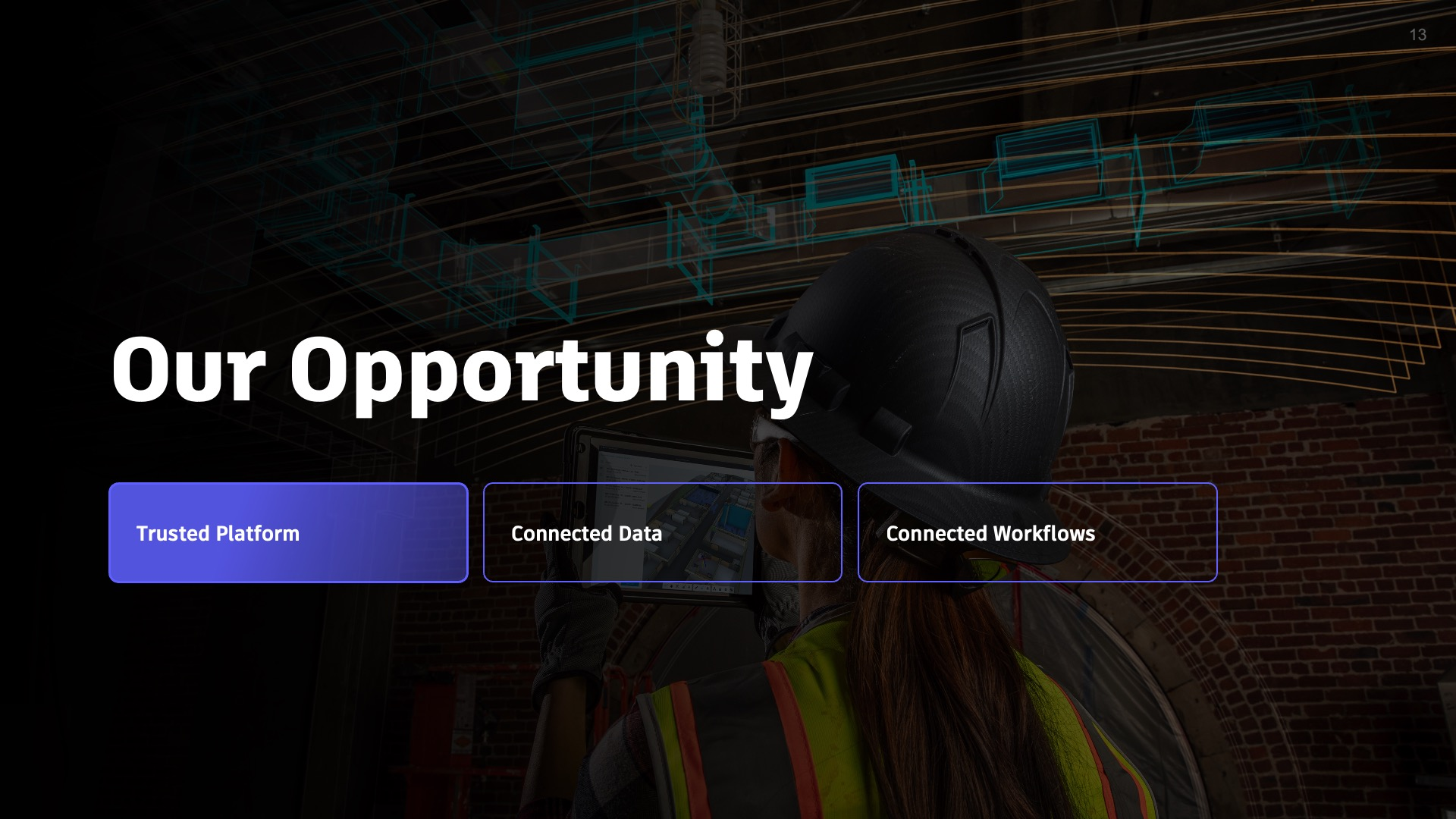


Our Opportunity

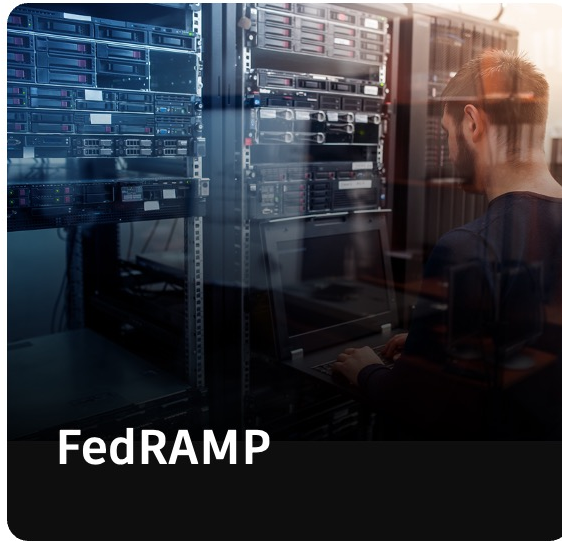
Trusted Platform

Connected Data

Connected Workflows



A Trusted Platform that unlocks opportunities



Security

Privacy

Availability

Recoverability

Multi-Region

Our Opportunity

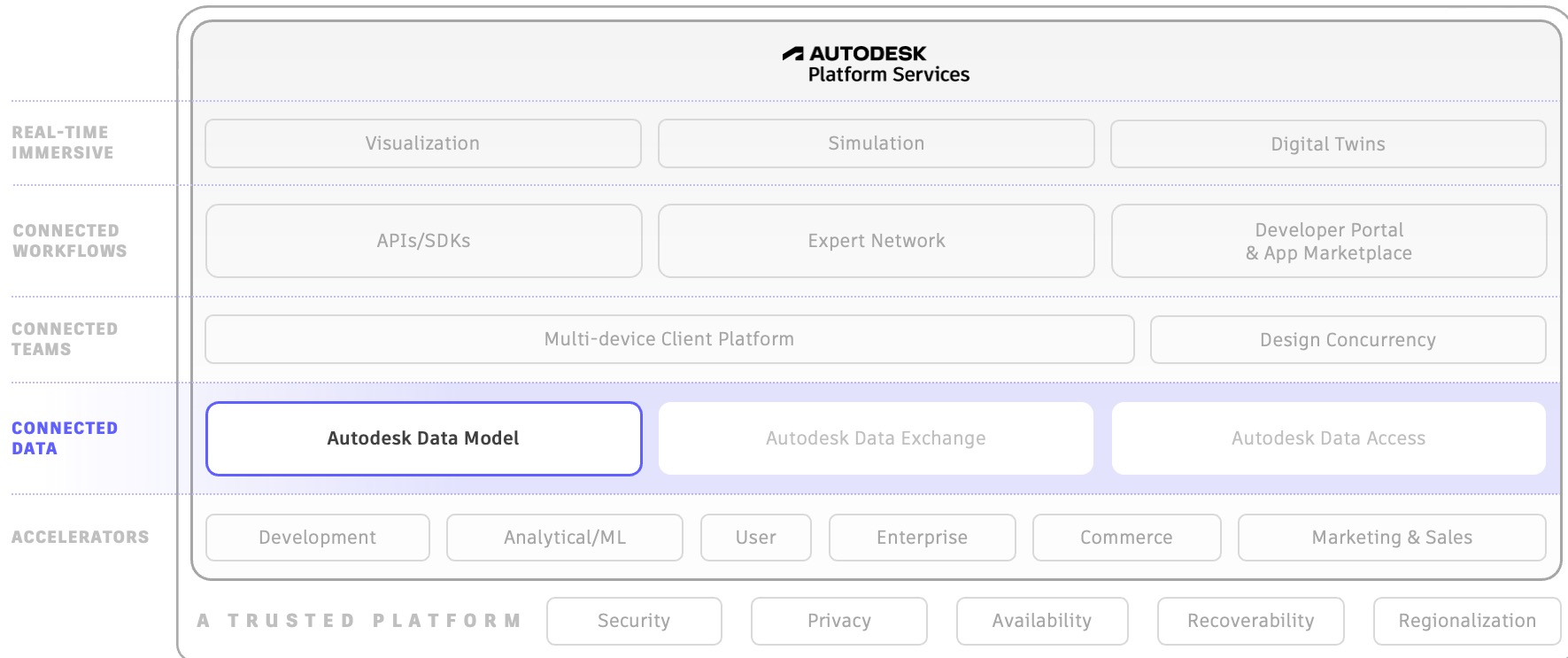
Trusted Platform

Connected Data

Connected Workflows

APS delivers cross industry acceleration

Meeting our customers' needs across industries



Autodesk Data Model delivers common granular data

 **AUTODESK**
Fusion

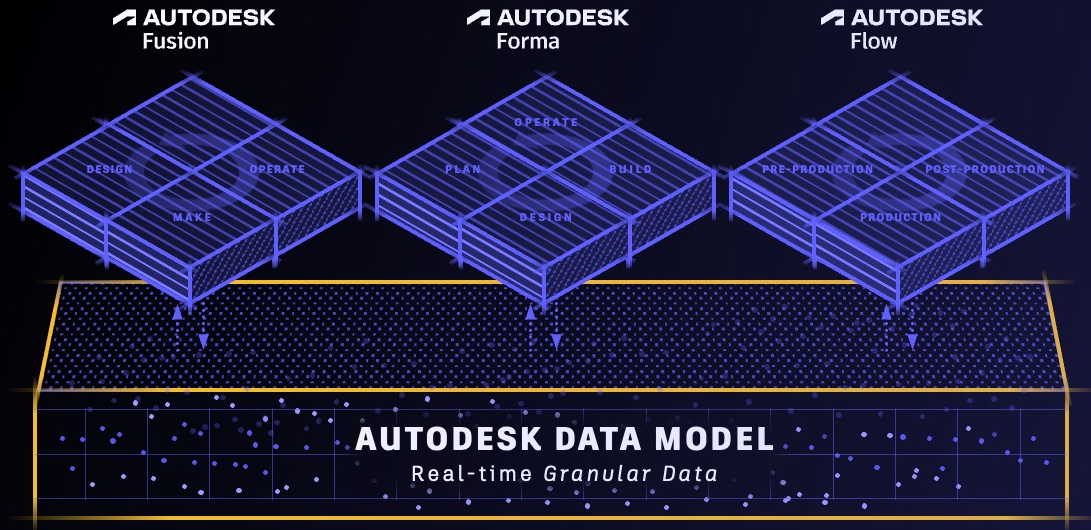
 **AUTODESK**
Forma

 **AUTODESK**
Flow

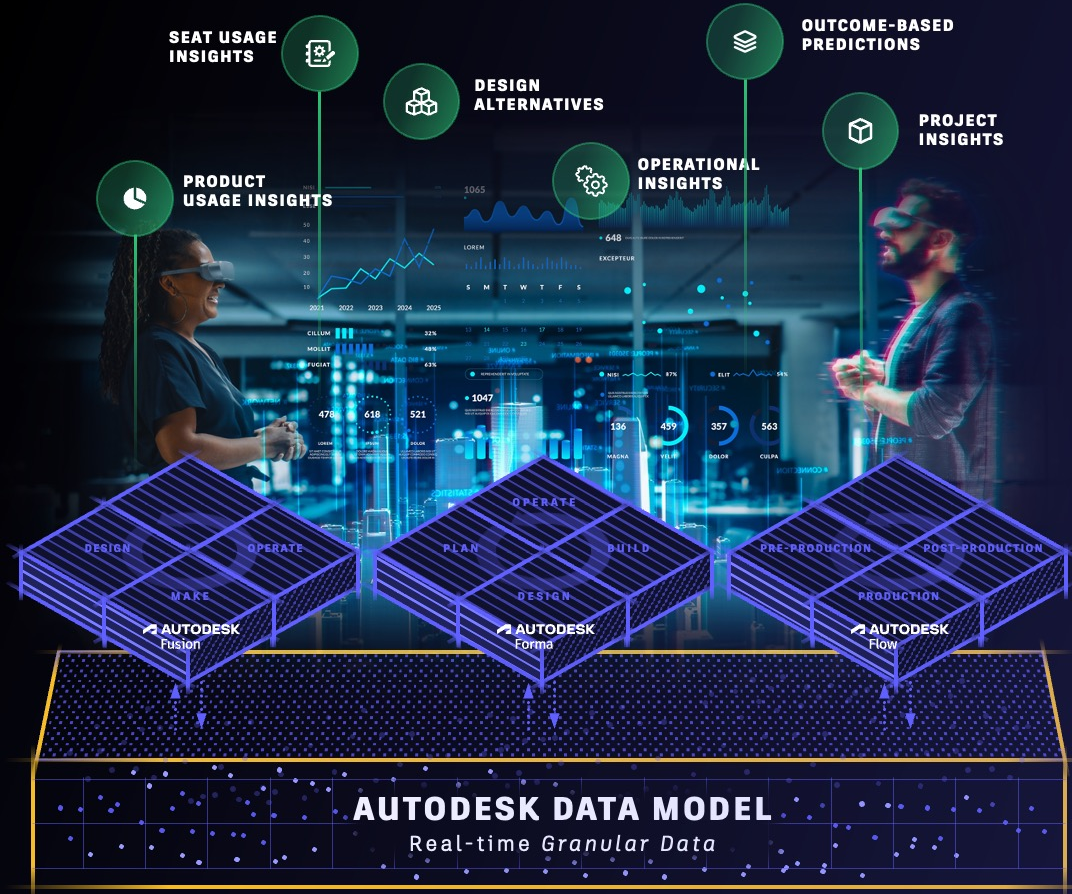
 **AUTODESK** Platform Services



Available anywhere,
anytime, across
industries



Powering insights and intelligence across the entire lifecycle





We are expanding our integration business into cloud-based scenarios. By using the Fusion Data API, we were able to access the data needed to connect Fusion and SAP.



Product Manager

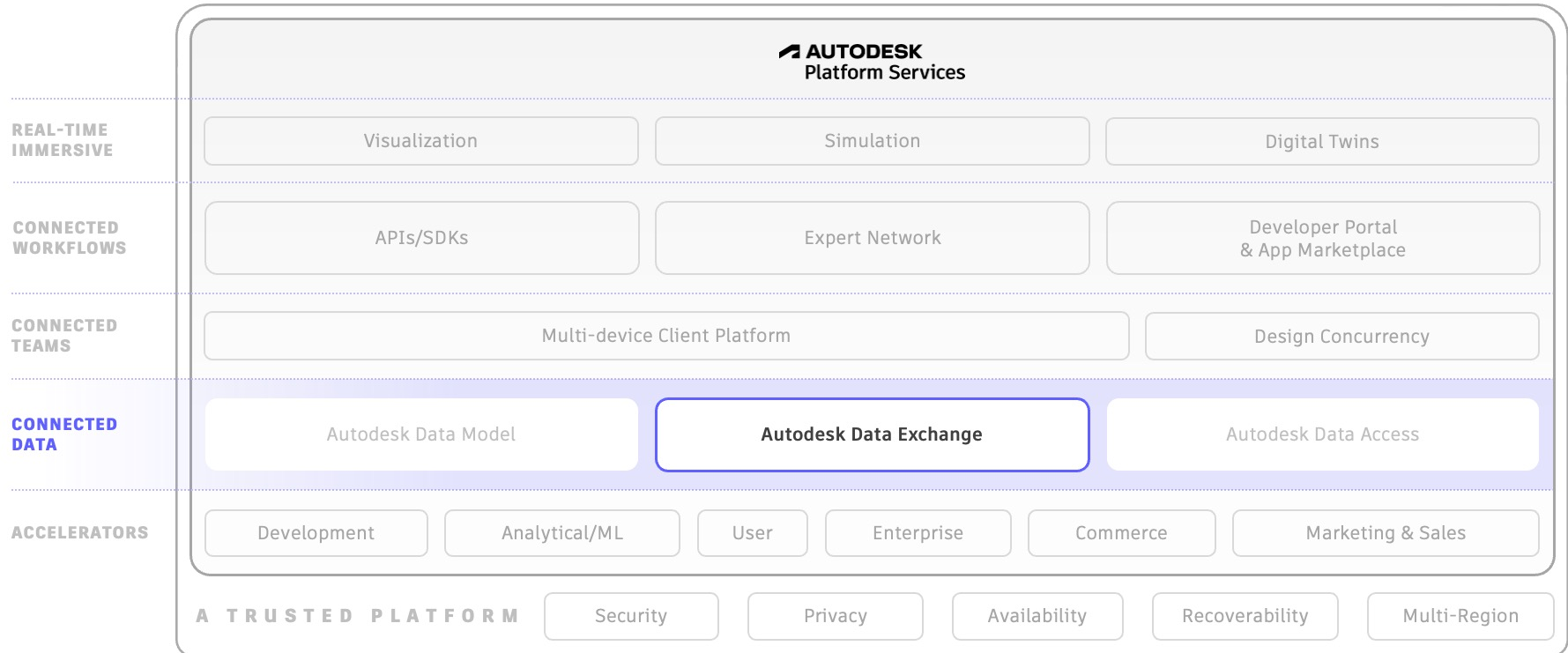


The screenshot displays a CAD software interface with a 3D model of a mechanical part (a yellow and black frame) on the left. A blue arrow points from the model to a data table on the right. The table is titled 'Components' and contains the following data:

Item	Item Category	Component	Preliminary Component	Component Quant.	Subitems	Component Description
0010	Stock Item (L)	10285		3,000	PC Maintain	WASHER LOCK M8 12.7mm
0020	Stock Item (L)	10290		1,000	PC Maintain	ROCKER
0030	Stock Item (L)	10286		4,000	PC Maintain	FHC5 M10 21.5mm X 0.70mm
0040	Stock Item (L)	10289		2,000	PC Maintain	SPACER 3.5 X 17 X 20mm
0050	Stock Item (L)	10281		2,000	PC Maintain	SS 6000 2RS (8 X 10 X 26mm)
0060	Stock Item (L)	10282		1,000	PC Maintain	RETAINER BUSHING 17mm
0070	Stock Item (L)	10283		1,000	PC Maintain	BUSHING - 17mm X .85L
0080	Stock Item (L)	10288		2,000	PC Maintain	SPACER BEARING ROCKER - MID M1...
0090	Stock Item (L)	10278		1,000	PC Maintain	MANITOU METEL (215mm) -> v2
0100	Stock Item (L)	10284		2,000	PC Maintain	CIRCLIP INTERNAL 27.5mm OD
0110	Stock Item (L)	10280		2,000	PC Maintain	CIRCLIP INTERNAL 35.5mm OD
0120	Stock Item (L)	10279		2,000	PC Maintain	PIVOT ROCKER
0130	Stock Item (L)	10294		1,000	PC Maintain	SWINGARM - WELDMENT -> v12
0140	Stock Item (L)	10287		2,000	PC Maintain	SHCS M8 40mm X 1
0150	Stock Item (L)	10293		1,000	PC Maintain	SHCS M8 X 65mm

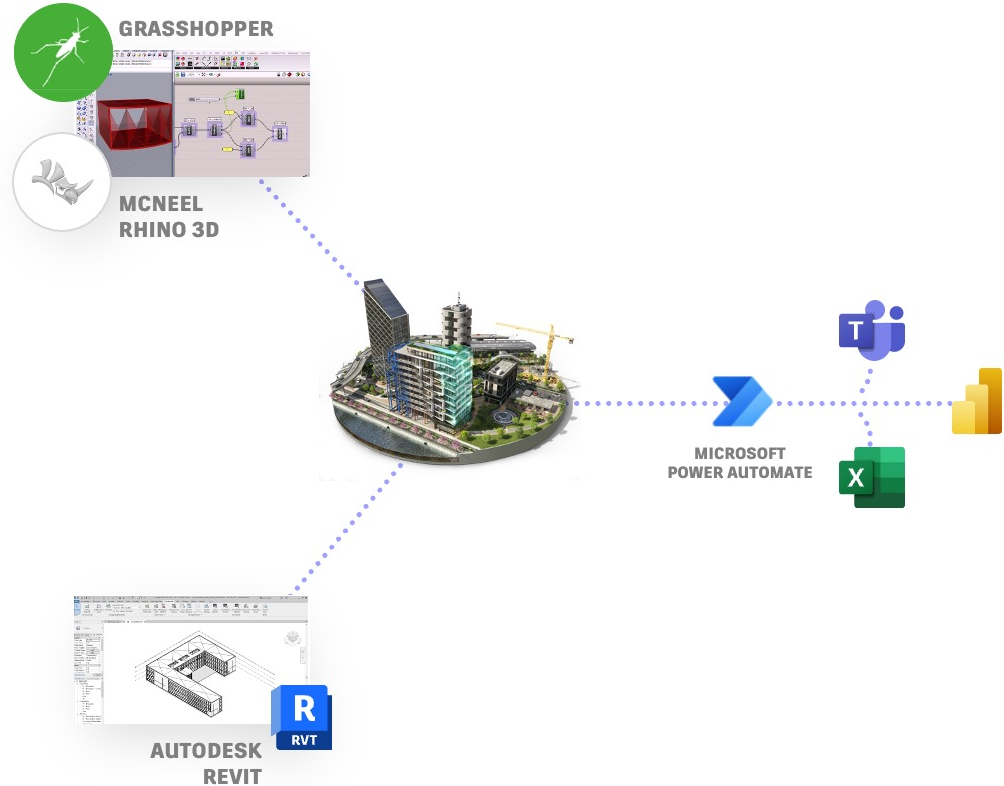
APS delivers cross industry acceleration

Meeting our customers' needs across industries



Autodesk Data Exchange

connects data
between Autodesk and
non-Autodesk products



Realizing convergence at scale

Connectors for customers critical workflows within and across industries

Architecture, Engineering & Construction

WORKFLOWS

- Design validation
- Estimation
- Sustainability analysis

Product Design & Manufacturing

WORKFLOWS

- Bill of materials
- Manage product lifecycle
- Industrialized construction



Media & Entertainment

WORKFLOWS

- Concept visualization
- Scene composition
- Editorial and VFX coordination

Business Applications

WORKFLOWS

- Estimation takeoffs
- Project scheduling
- Quality dashboards

“

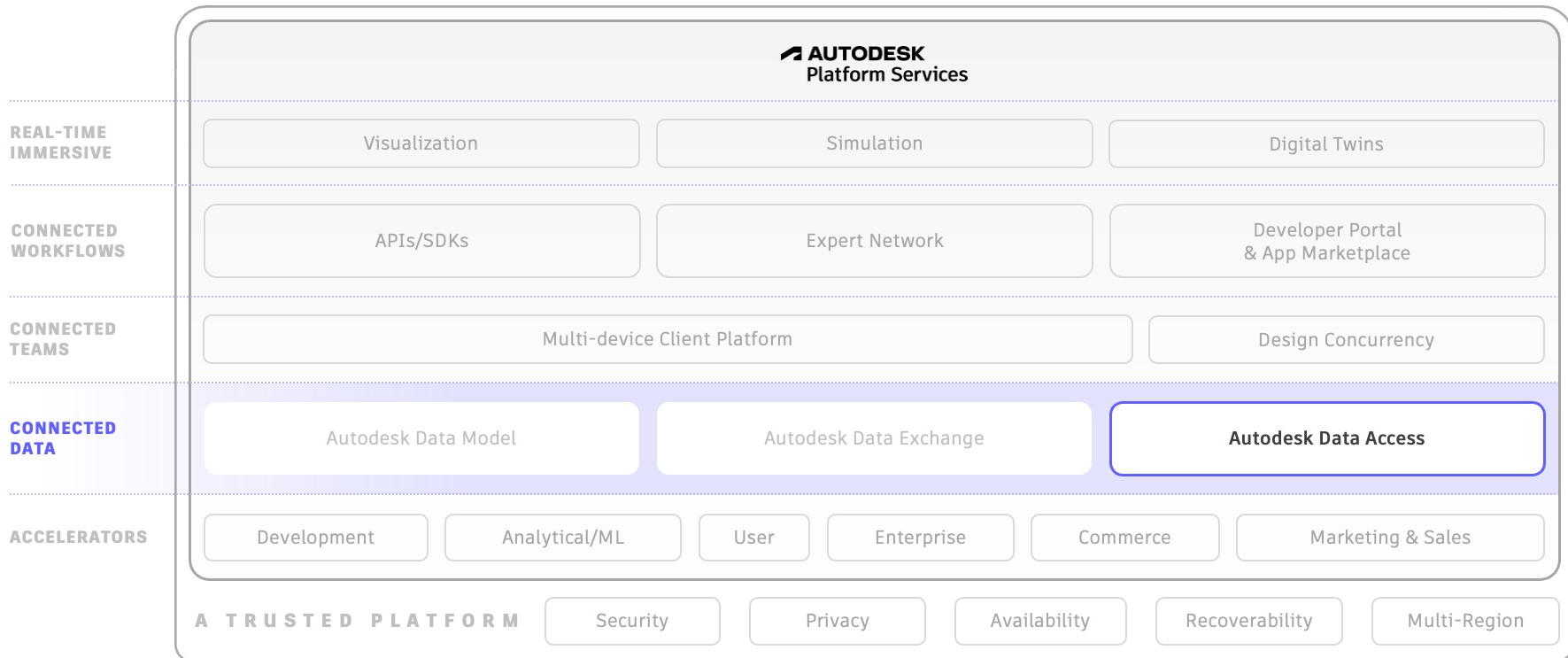
We explored [the Power Automate Data Exchange connector] capabilities and we were amazed! This connector allows us to extract information from a model in an automated way. [It] opens a wide range of possibilities to create no-code automated workflows for information management.”

DigitalAECOM

AECOM

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REVIT 2023

Arch Hub

Projects

- > TFC Capitol Complex Utilities
- > Mulgoa Road Shortcuts
- > TX_105 Highway D12
- Research Lab
 - > Research Lab_Viz_202
 - > Labs_Bill_Of_Materials
 - > Contractor_List.xlsx
- > Mulberry Road

Recent

Autodesk Projects

- Autodesk Docs
- Fusion Team
- Vault
- Drive
- Excel
- PDF
- My files
- Shared with me

Research Lab

Search



Name	Role	Monthly Usage
Devon Lane	Electrician	1 days
Brooklyn Simmons	Construction Manager	5 day
Amir Patel	CAD Tech	10 days
Angela Sam-Ibe	Project Admin	20 days
Jacquelyn Davis	Architect	7 days
Matt Cibula	Designer	12 days
Jane Cooper	Site Supervisor	4 days
Wade Warren	Design Fabricator	7 days



Brooklyn Simmons

26



PROJECT ROLE ⓘ

Construction Manager

MODULE ACCESS ⓘ

> Insights



Docs

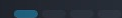


Files



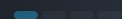
Create

Issues



View

Sheets



View

Submittals



Manage

> Cost



View all projects for Brooklyn Simmons

Autodesk Data Access enables unified project and user access across industries

Our Opportunity

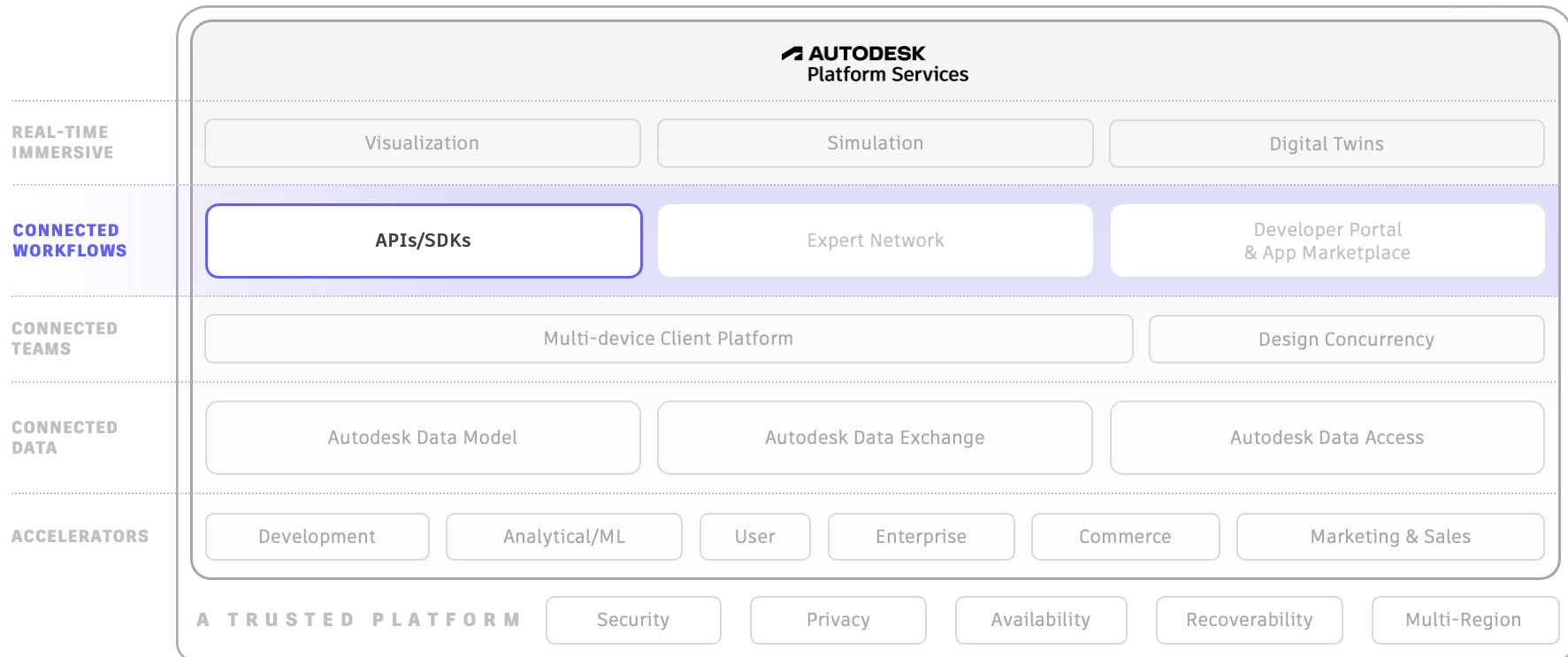
Trusted Platform

Connected Data

Connected Workflows

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Critical workflows delivered through our portfolio



Expanding our portfolio of offerings through acquisitions, partnerships, in-house development

Extended workflows through APIs and SDKs



Active usage of APIs going up

Customers and third-party developers leveraging APIs to build applications

8.5 Billion

Total external API calls in FY23

48%▲

API traffic YoY growth



“

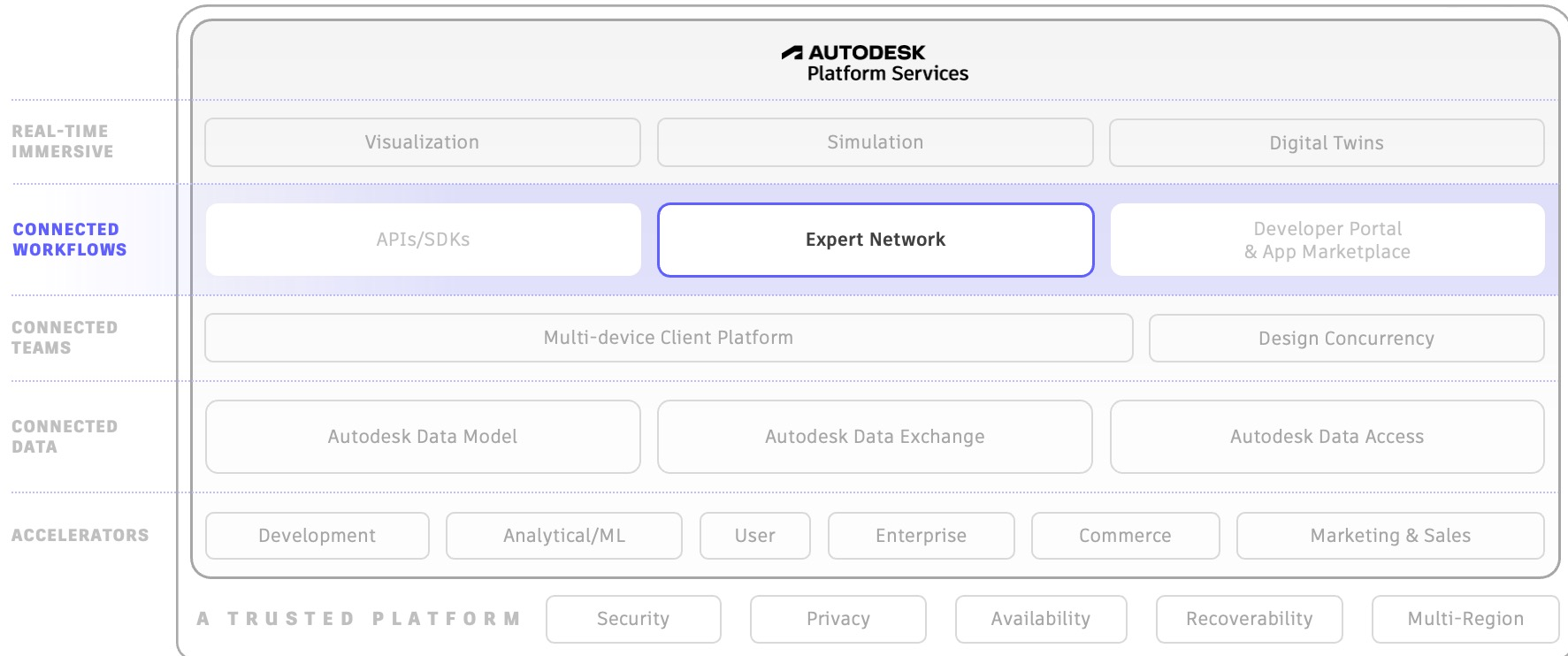
Autodesk Platform Services created automation that significantly reduced workloads from days or hours to minutes, transforming what was manual processes to now automated workflows enabled by APIs.

”

President



APS features a vibrant Expert Network



Accelerating product innovation in our industries

Built by partners in our Expert Network



Dashboards



Digital Twins



Integrations



Configurators &
Design Automation



Pre
Fabrication



Catalogs



AR/VR

HELPING CUSTOMERS PLAN OUT THEIR IT SPEND AS THEY GO THROUGH DIGITAL TRANSFORMATION



APIs/SDKs

Within industries
& across industries



Developer Portal & App Marketplace

Develop, publish & monetize



Expert Network

System integrators
& 3rd party developers

30.5K ACTIVE CLOUD &
DESKTOP DEVELOPERS



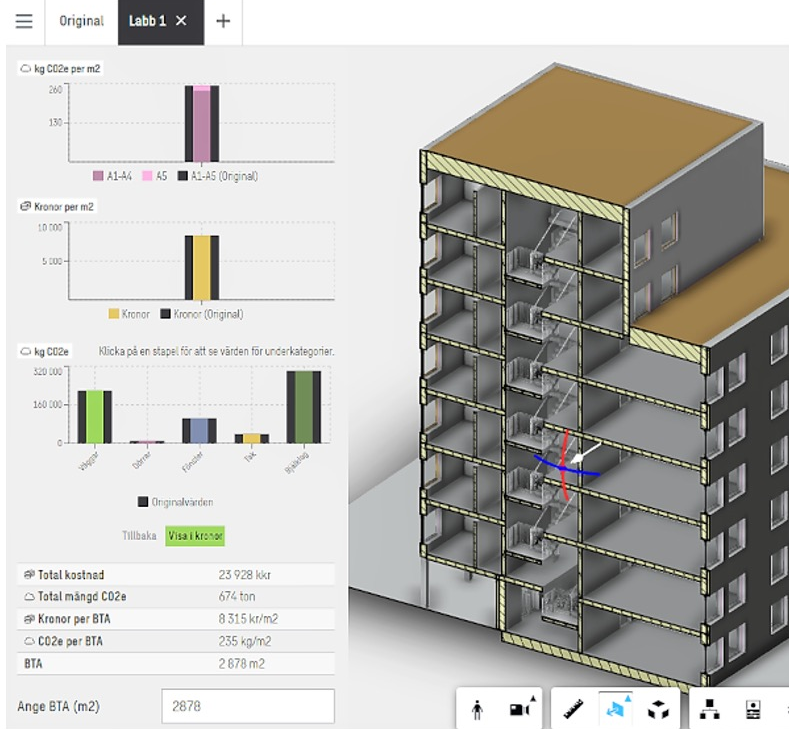
The unique features of the Carbon Cost Compass, built on the Autodesk Platform Services, is that the service provides the users with direct feedback on the climate footprint and cost [of their project] in an easy-to-use and clear web interface.



Digital Development Lead

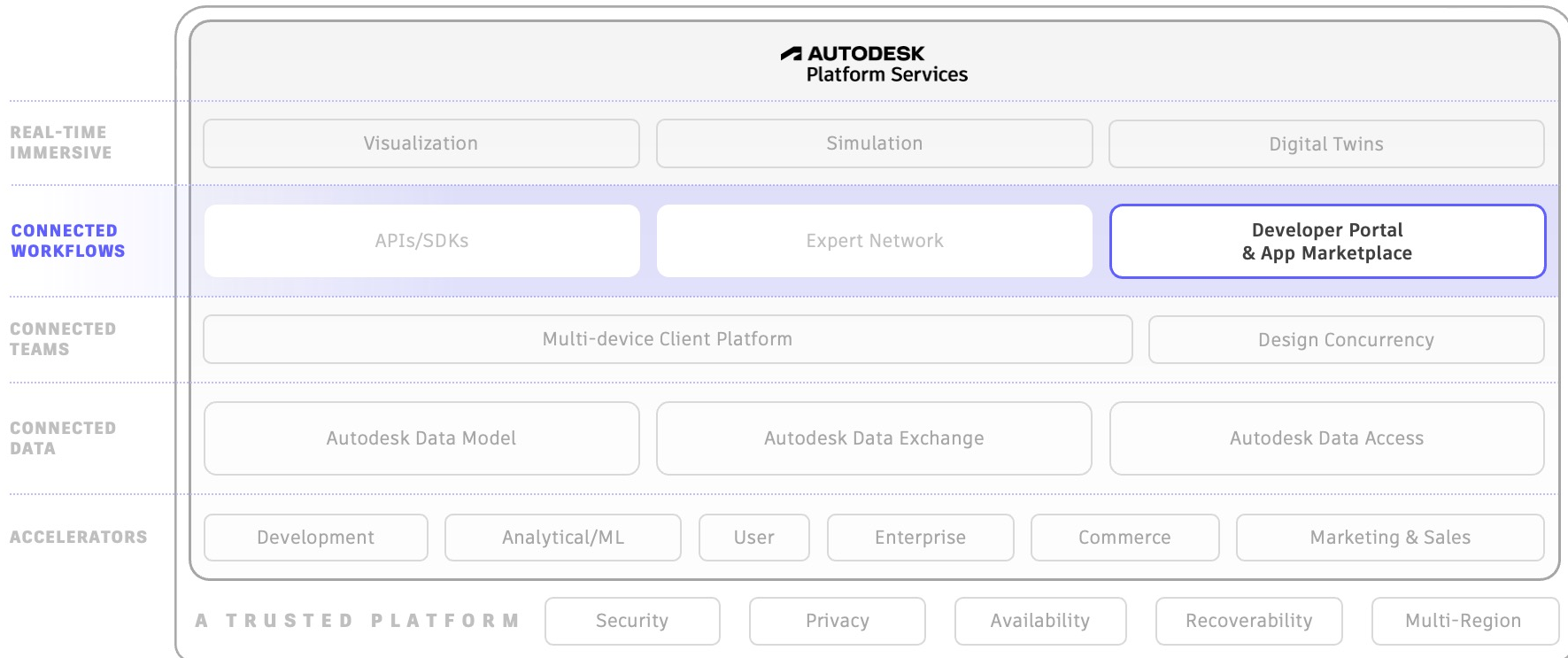


Carbon Cost Compass - cc_Generisk_Flerbostadshus



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Meeting our customers' needs across industries



Developers build & monetize on app marketplace

4,200+
Published apps

1.3M+
Downloads per year

The screenshot displays the Autodesk App Store interface. On the left, a 'Products' sidebar lists various software categories including AutoCAD, Revit, ACC & BIM360, FormIt, Inventor, Fusion 360, 3ds Max, Maya, Robot Structural Analysis, Autodesk Advance Steel, AutoCAD Architecture, Autodesk Civil 3D, AutoCAD MEP, AutoCAD Mechanical, AutoCAD Map 3D, AutoCAD Electrical, AutoCAD Plant 3D, Alias, Navisworks, and Vault. The main content area is divided into 'Apps' and 'Publishers' tabs. A search bar is present with the text 'Search Apps' and a dropdown menu set to 'All Apps'. Below the search bar, the 'Featured Apps' section displays six app cards:

- MEP Utilities: MEP CORE 2021**: A core program ribbon application for Autodesk® Revit®. This is used for the management and running of MEP Utility programs and has no use... (0 stars, Free)
- Align CAD**: Align linked CAD Files with a reference point. (2 stars, Free)
- CADTris**: Play an interactive puzzle game directly within Autodesk® Fusion 360™. (0 stars, Free)
- eFiler**: eFiler is an Outlook add-in with predictive filing and powerful indexed search options. Enable project teams with easy access to project email... (0 stars, Trial)
- Ideate Automation Trial**: Increase productivity, eliminate the need to train staff of repetitive tasks, and ensure task outcomes are highly predictable, free of user errors, and... (0 stars, Trial)
- Create Color Layers**: This command is used to create multiple layers with a prefix and with different colors. (1 star, Free)

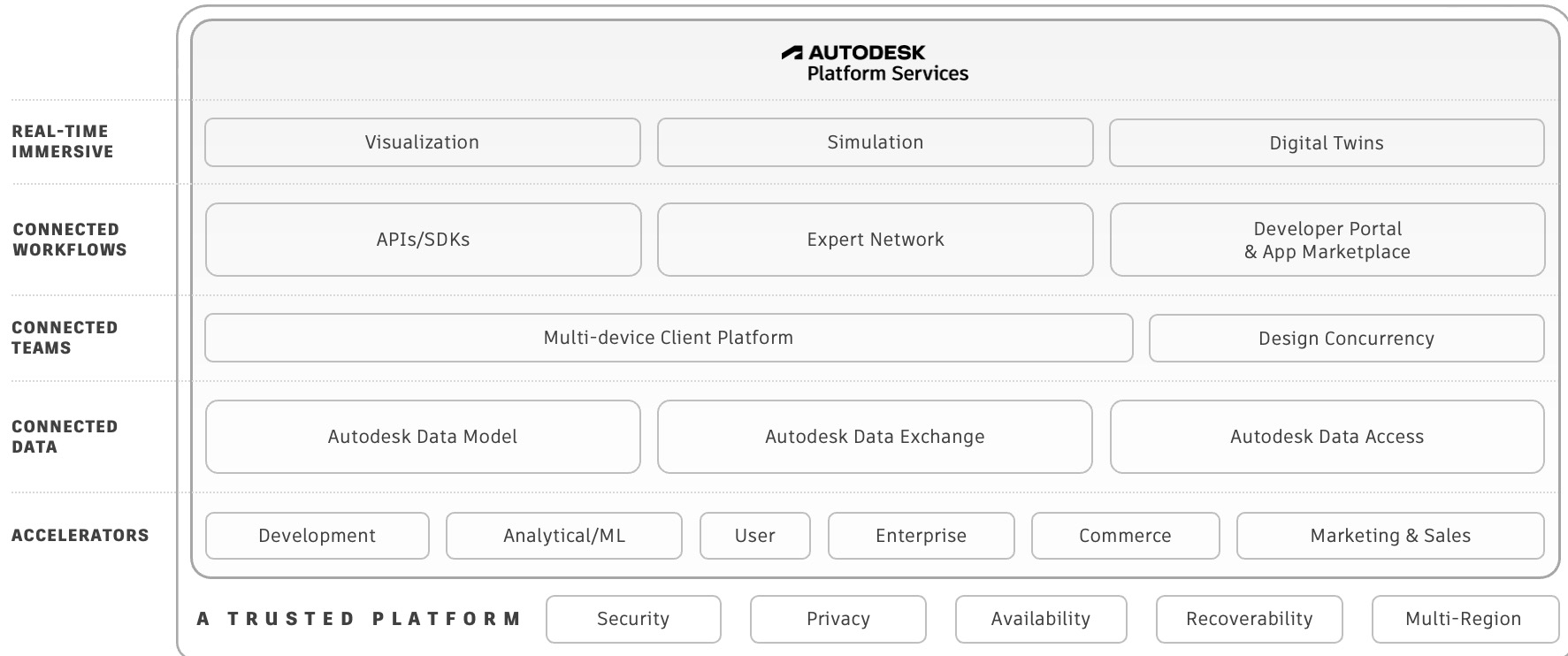
Each app card includes a star rating, a brief description, and a price or trial status. The 'Powered by' logo for Autodesk Forge is visible on the eFiler and Ideate Automation Trial cards.

Why we win



Taking a platform approach to deliver outcomes

Deliver customers' outcomes, acceleration to industry clouds and future growth



Creating a transformative environment for designers and makers



Unique opportunity driven by our portfolio

A platform-centric approach within and across industries

 **AUTODESK**
Fusion

 **AUTODESK**
Forma

 **AUTODESK**
Flow

 **AUTODESK** Platform Services



Why we win

Delivering growth to Autodesk and all parties



