

Safe harbor



Each of the presentations today will contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the first quarter and fiscal year 2024; total addressable market (TAM), our long term financial and operational goals; our M&A strategy; our capital allocation initiatives; and our stock repurchase program. These statements reflect management's current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain subscriptions, billings, revenue, deferred revenue, margins and cash flow growth; difficulty in predicting those financial and performance metrics; failure to maintain disciplined and focused investment; failure to successfully integrate acquisitions and manage transitions to new business models and markets, including our efforts to expand in construction and manufacturing, and attract customers to our cloud-based offerings; failure to successfully expand adoption of our products; and negative developments in worldwide economic, business or political conditions.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Non-GAAP Financial Measures

These presentations include certain non-GAAP financial measures. Please see the section entitled "Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures" in the Appendices attached to the presentations for an explanation of management's use of these measures and a reconciliation of the most directly comparable GAAP financial measures.



AUTODESK **INVESTOR DAY**

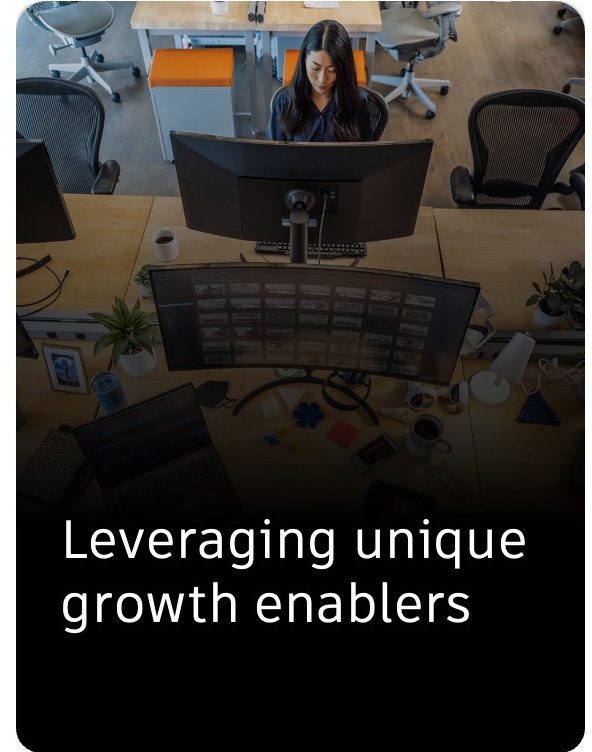
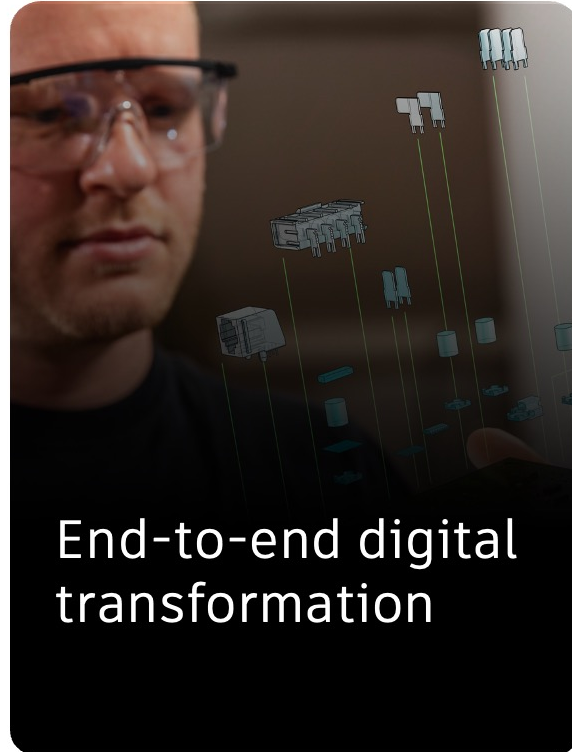
March 22, 2023

Closing Remarks

Andrew Anagnost

President & Chief Executive Officer

From products to capabilities



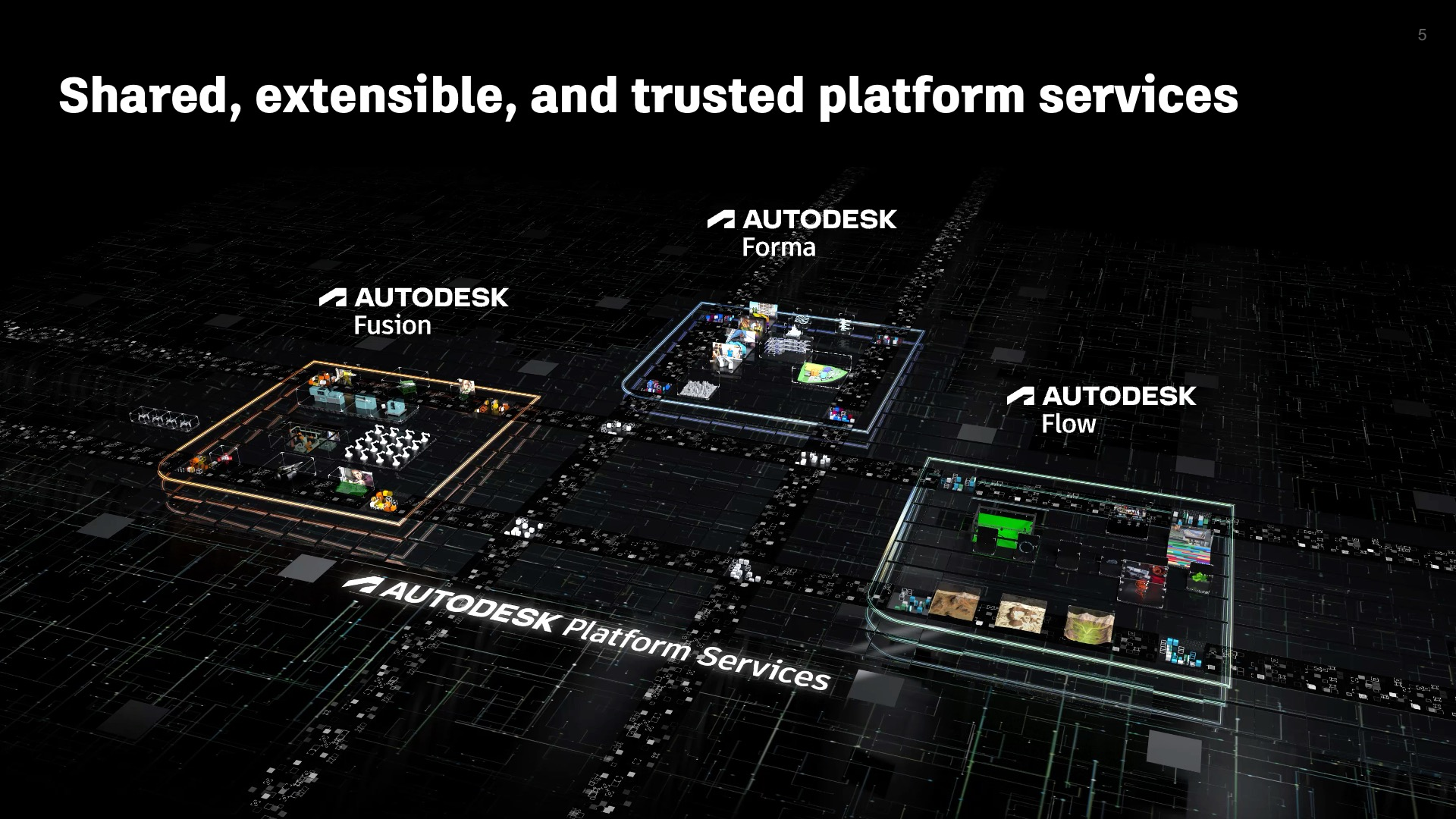
Shared, extensible, and trusted platform services

 **AUTODESK**
Fusion

 **AUTODESK**
Forma

 **AUTODESK**
Flow

 **AUTODESK** Platform Services



Sustainable double-digit growth

Both volume and pricing drivers will support our growth over time

	Operating model growth drivers		Revenue growth
Renewal and expansion in core design business	Volume <ul style="list-style-type: none"> Growing renewal base Enterprise level expansion Monetization of non-paying users 	Price <ul style="list-style-type: none"> Inflation/cost of living increases Product mix Platform services 	7-10%
Expansion in adjacent verticals	Volume <ul style="list-style-type: none"> Construction, owners Water Product manufacturing 	Price <ul style="list-style-type: none"> Inflation/cost of living increases Premium features (e.g. sustainability) Extensions 	1-4%
Business model evolution	Volume <ul style="list-style-type: none"> Go-to-market optimization Consumption-based offerings 	Price <ul style="list-style-type: none"> Pricing models Increase in direct selling 	1-2%
			10-15%

